BOROUGH OF FOLSOM ATLANTIC COUNTY NEW JERSEY

AUDIT REPORT

FOR THE YEAR ENDED DECEMBER 31, 2022

BOROUGH OF FOLSOM

TABLE OF CONTENTS

	Exhibit	Page
PART 1		
Independent Auditor's Report		1-3
CURRENT FUND		
Comparative Balance Sheet - Regulatory Basis Comparative Statement of Operations and Change in	Α	4-5
Fund Balance - Regulatory Basis	A-1	6-7
Statement of Revenues - Regulatory Basis	A-2	8-10
Statement of Expenditures - Regulatory Basis	A-3	11-15
TRUST FUND		
Comparative Balance Sheet - Regulatory Basis	В	16-17
CAPITAL FUND		
Comparative Balance Sheet - Regulatory Basis	С	18
Schedule of Fund Balance - Regulatory Basis	C-1	19
GENERAL FIXED ASSETS ACCOUNT GROUP		
Balance Sheet - Regulatory Basis	G	20
NOTES TO FINANCIAL STATEMENTS		21-36
SUPPLEMENTARY DATA		
Independent Auditor's Report - Government Auditing Standards Audit Findings and Responses Status of Prior Recommendations		37-38 39 39

BOROUGH OF FOLSOM

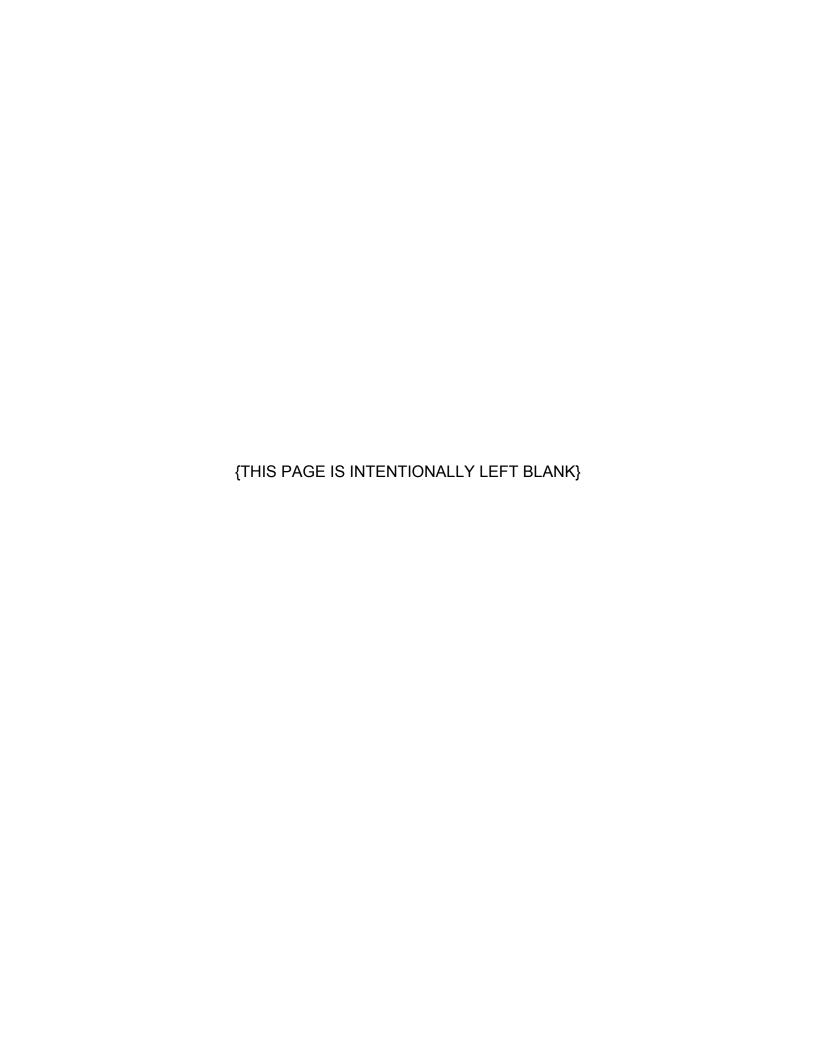
TABLE OF CONTENTS

	Exhibit	Page
CURRENT FUND		
Schedule of Cash - Treasurer	A-4	40
Schedule of Current Cash - Collector	A-5	41
Schedule of Taxes Receivable and Analysis of		
Property Tax Levy	A-6	42
Schedule of Tax Title and Other Liens	A-7	43
Schedule of Revenue Accounts Receivable	A-8	44
Schedule of Appropriation Reserves-Prior Year	A-9	45
Schedule of Local District School Tax	A-10	46
Schedule of Federal and State Grants Receivable	A-11	47
Schedule of Appropriated Reserve for Federal and State Grants	A-12	48
Schedule of Federal and State Grants - Unappropriated Reserves	A-13	49
TRUST FUNDS		
Schedule of Cash - Treasurer	B-1	50
Schedule of Reserve for Animal Control Fund Expenditures	B-2	51
Schedule of Amount Due From State of New Jersey	5.0	
Department of Health	B-3	52
Schedule of Miscellaneous Reserves	B-4	53
CAPITAL FUNDS		
Schedule of Cash - Treasurer	C-2	54
Analysis of Cash	C-3	55
Statement of Deferred Charges to Future Taxation -		
Funded	C-4	56
Statement of Deferred Charges to Future Taxation -		
Unfunded	C-5	57
Schedule of Capital Improvement Fund	C-6	58
Schedule of Improvement Authorizations	C-7	59
Schedule of General Serial Bonds Payable	C-8	60
Schedule of Bonds and Notes Authorized But		
Not Issued	C-9	61
PART II		
General Comments		62-64
Recommendations		65

BOROUGH OF FOLSOM

PART 1

REPORT ON AUDIT OF FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA YEAR ENDED DECEMBER 31, 2022





CERTIFIED PUBLIC ACCOUNTANTS

1535 HAVEN AVENUE • OCEAN CITY, NJ • 08226 PHONE 609.399.6333 • FAX 609.399.3710 www.ford-scott.com

INDEPENDENT AUDITOR'S REPORT

To the Honorable Mayor and Members of Borough Council Borough of Folsom County of Atlantic, New Jersey

Report on the Financial Statements

Opinions

We have audited the accompanying balance sheets - regulatory basis of the various funds and account group of the Borough of Folsom, as of December 31, 2022 and 2021, the related statement of operations and changes in fund balance - regulatory basis for the years then ended, and the related statement of revenues - regulatory basis and statement of expenditures - regulatory basis of the various funds for the year ended December 31, 2022 and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

Adverse Opinion on U.S. Generally Accepted Accounting Principles

In our opinion, because of the significance of the matter discussed in the "Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles" paragraph, the financial statements referred to above do not present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of each fund of the Borough of Folsom as of December 31, 2022 and 2021, or changes in financial position for the years then ended.

Opinion on Regulatory Basis of Accounting

In our opinion, the financial statements referred to above present fairly, in all material respects, the regulatory basis balances sheets and account group as of December 31, 2022 and 2021, the regulatory basis statements of operations for the years then ended and the regulatory basis statements of revenues and expenditures for the year ended December 31, 2022 in accordance with the basis of financial reporting prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey as described in Note 1.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS), the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States and the audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey (the "Division"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report. We are required to be independent of the Borough of Folsom and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Basis for Adverse Opinion on U.S. Generally Accepted Accounting Principles.

As described in Note 1 of the financial statements, the financial statements are prepared by the Borough of Folsom on the basis of the financial reporting provisions prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of New Jersey.

The effects on the financial statements of the variances between the regulatory basis of accounting described in Note 1 and accounting principles generally accepted in the United States of America, although not reasonably determinable, are presumed to be material.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the basis of accounting prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Borough of Folsom's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards* and audit requirements prescribed by the Division of Local Government Services will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from an error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, *Government Auditing Standards* and audit requirements prescribed by the Division of Local Government Services, we:

- exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of the internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Borough of Folsom's internal control. Accordingly, no
 such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.

• Conclude whether in our judgement there are conditions or events considered in the aggregate, that raise substantial doubt about the Borough of Folsom's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charge with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control – related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Borough of Folsom basic financial statements. The supplementary information listed in the table of contents and the letter of comments and recommendations section are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information listed in the table of contents is fairly stated, in all material respects, in relation to the regulatory basis financial statements as a whole.

The letter of comments and recommendations section has not been subject to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

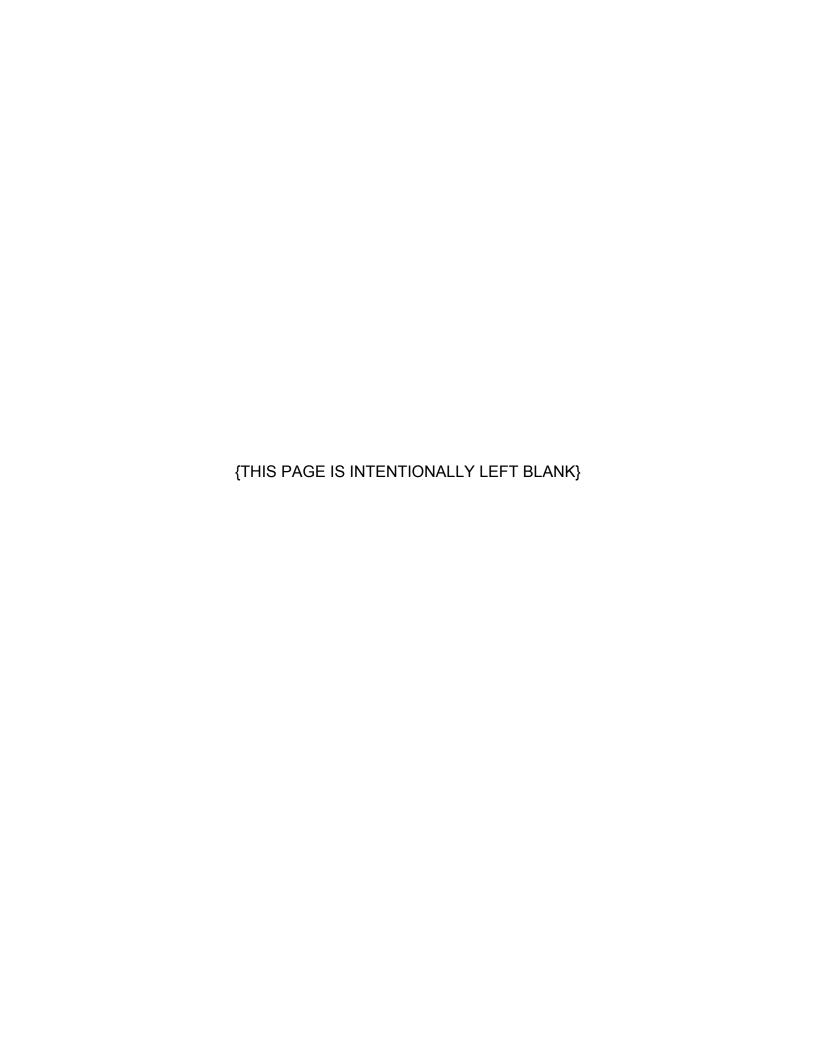
Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 28, 2023, on our consideration of the Borough of Folsom's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Borough of Folsom's internal control over financial reporting and compliance.

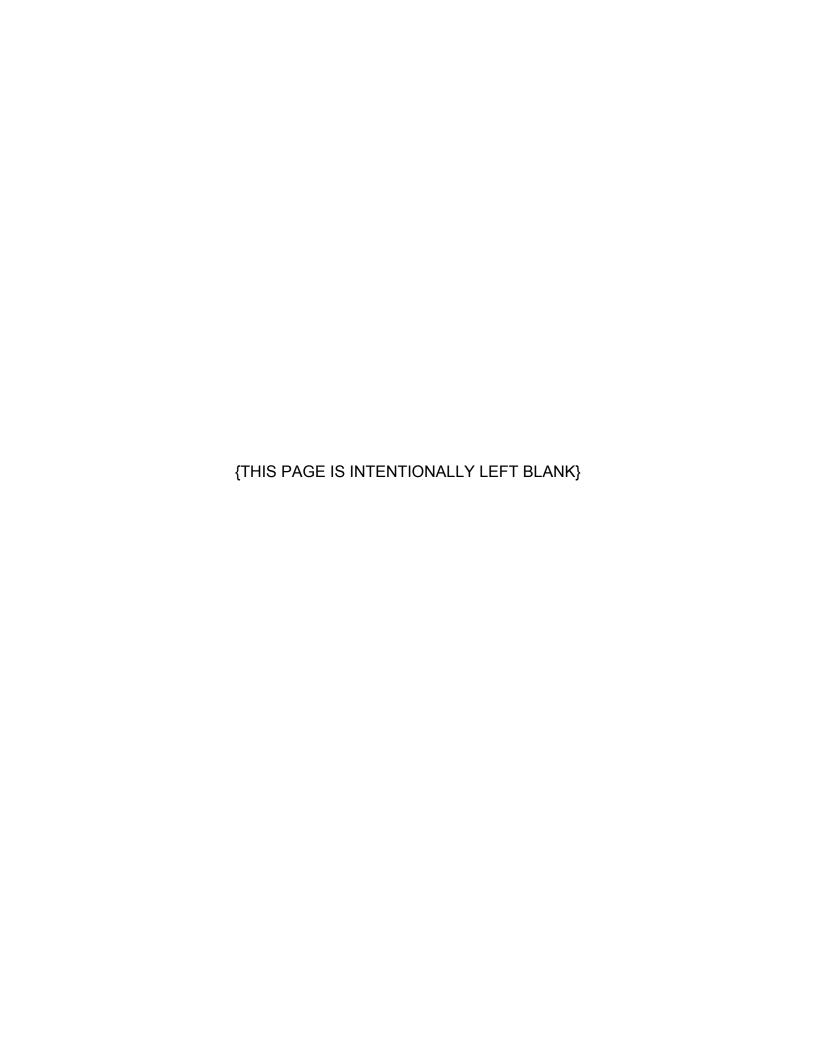
FORD, SCOTT & Associates, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Harvey C. Cocozza, Jr.
Harvey C. Cocozza, Jr.
Certified Public Accountant
Registered Municipal Accountant
No. 551

April 28, 2023







CURRENT FUND COMPARATIVE BALANCE SHEET - REGULATORY BASIS AS OF DECEMBER 31,

		2022	2021
<u>ASSETS</u>			_
Regular Fund:			
Cash:			
Treasurer	\$	883,113.55	536,829.51
Petty Cash		100.00	100.00
Total Cash	_	883,213.55	536,929.51
Other Receivables:			
Due from State - Senior Citizens and Veterans		1,921.45	829.61
Total Other Receivables	_	1,921.45	829.61
Receivables and Other Assets with Full Reserves:			
Delinquent Property Taxes Receivable		58,178.84	84,523.87
Tax Title and Other Liens		37,223.76	45,622.56
Property Acquired for Taxes -		01,220.70	10,022.00
at Assessed Valuation		668,000.00	676,900.00
Property Deeded		111,800.00	78,500.00
Miscellaneous Receivables		-	6,035.66
Interfund Receivable:			,
General Capital Fund		209,000.00	195,000.00
Total Receivables and Other Assets	_	1,084,202.60	1,086,582.09
Deferred Charges			
Special Emergency Appropriation		-	4,428.80
	_		4,428.80
Total Regular Fund	_	1,969,337.60	1,628,770.01
Federal and State Grant Fund:			
Federal and State Grants Receivable		136,250.92	765,324.92
Due from Regular Fund		274,374.79	61,772.49
Total Federal and State Grant Fund	_	410,625.71	827,097.41
Total Current Fund	\$_	2,379,963.31	2,455,867.42

CURRENT FUND COMPARATIVE BALANCE SHEET - REGULATORY BASIS AS OF DECEMBER 31,

		2022	2021
LIABILITIES, RESERVES AND FUND BALANCE			
Regular Fund:			
Liabilities:			
Appropriation Reserves	\$	48,274.08	61,475.19
Encumbrances Payable/Accounts Payable	*	47,626.25	44,399.09
Prepaid Taxes		57,201.14	41,170.64
Overpaid Taxes		-	4,468.88
Due to Grant Fund		274,374.79	61,772.49
Local School Tax Payable		-	63,314.73
County Added Tax Payable		1,579.58	1,032.21
Other		,	,
Reserve for State Aid Payments		9,706.76	_
Reserve for JIF Safety Funds		4,514.94	3,520.16
•		443,277.54	281,153.39
Reserve for Receivables and Other Assets		1,084,202.60	1,086,582.09
Fund Balance		441,857.46	261,034.53
Total Regular Fund		1,969,337.60	1,628,770.01
Federal and State Grant Fund:			
Unappropriated Reserves		95,716.21	92,893.34
Appropriated Reserves		16,848.35	435,430.15
Encumbrances Payable		298,061.15	298,773.92
Total Federal and State Grant Fund		410,625.71	827,097.41
Total Current Fund	\$	2,379,963.31	2,455,867.42

CURRENT FUND COMPARATIVE STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCE - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31,

		2022	2021
Revenue and Other Income Realized			
Fund Balance	\$	170,000.00	243,600.00
Miscellaneous Revenue Anticipated	Ψ	652,731.69	524,444.00
Receipts from Delinquent Taxes		101,219.16	76,153.81
Receipts from Current Taxes		3,723,069.59	3,656,497.40
Non Budget Revenue		30,790.45	27,634.06
Other Credits to Income:		33,733.13	,0000
Unexpended Balance of Appropriation Res.		65,310.52	85,947.12
Interfund Returned		-	33,935.06
Cancellation of Prior Year Liability		382.96	1,424.00
Sale of Municipal Assets		11,667.82	61,250.00
Sale of Foreclosed Property		4,000.00	-
calc of Follows and Topolog		1,000.00	
Total Income	_	4,759,172.19	4,710,885.45
Expenditures			
Budget and Emergency Appropriations:			
Appropriations Within "CAPS"			
Operations:			
Salaries and Wages		311,610.00	302,140.00
Other Expenses		545,046.00	563,451.00
Deferred Charges & Statutory Expenditures		63,228.00	67,653.00
Appropriations Excluded from "CAPS"			
Operations:			
Salaries and Wages		-	-
Other Expenses		158,968.63	59,132.75
Capital Improvements		290,000.00	285,000.00
Municipal Debt Service		34,562.00	34,562.00
Deferred Charges & Statutory Expenditures		40,998.80	52,570.00
Local District School Tax		1,990,537.77	2,030,436.00
County Tax		957,818.48	988,980.17
County Share of Added Tax		1,579.58	1,032.21
Receivable Created		-	6,035.66
Interfund Created		14,000.00	195,000.00
Total Expenditures	_	4,408,349.26	4,585,992.79
Excess in Revenue		350,822.93	124,892.66
	_		,

CURRENT FUND COMPARATIVE STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCE - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31,

	_	2022	2021
Adjustments to Income before Fund Balance: Expenditures included above which are by Statute Deferred Charges to Budgets of Succeeding Year		-	-
Total Adjustments	-	-	
Statutory Excess to Fund Balance	_	350,822.93	124,892.66
Fund Balance January 1	_	261,034.53	379,741.87
		611,857.46	504,634.53
Decreased by: Utilization as Anticipated Revenue	_	170,000.00	243,600.00
Fund Balance December 31	\$ _	441,857.46	261,034.53

Exhibit A-2 Sheet 1

CURRENT FUND STATEMENT OF REVENUES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

		Antici	Anticipated		Excess or
		Budget	N.J.S. 40A:4-87	Realized	(Deficit)
Fund Balance Anticipated	9	170,000.00		170,000.00	
Total Fund Balance Anticipated		170,000.00		170,000.00	,
Miscellaneous Revenues: Section A: Local Revenues					
Interest on Investments and Deposits		4,800.00		6,328.29	1,528.29
Interest and Costs on Taxes		15,500.00		26,224.14	10,724.14
Total Section A: Local Revenues		20,300.00		32,552.43	12,252.43
Section B: State Aid Without Offsetting Appropriations Consolidated Municipal Property Tax Relief		6,051.00		6,051.00	,
		180,031.00		180,031.00	•
Total Section B: State Aid Without Offsetting Appropriations		186,082.00		186,082.00	

Exhibit A-2 Sheet 2

CURRENT FUND STATEMENT OF REVENUES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

	Antici	Anticipated		Excess or
	Budget	N.J.S. 40A:4-87	Realized	(Deficit)
Section F: Special Items - Public and Private Programs Off-Set with Appropriations Recycling Tonnage Grant Clean Communities Program Local Recreation Improvement Grant CLRF/ARP Grant Municipal Alliance on Alcoholism & Drug Abuse Sustainable New Jersey N.J. Transportation Trust Fund Authority Act	40,000.00 70,000.00 4,767.34 285,000.00	2,742.27 6,517.18 5,000.00	2,742.27 6,517.18 40,000.00 70,000.00 4,767.34 5,000.00	
Total Section F: Special Items - Public and Private Programs Off-Set with Appropriations	399,767.34	14,259.45	414,026.79	
Section G: Special Items of General Revenue Anticipated with Prior Written Consent of Director of Local Government Services - Other Special Items:				
CLFP/ARPA Revenue	20,070.47		20,070.47	
Total Section G: Special Items of General Revenue Anticipated with Prior Written Consent of Director of Local Government Services - Other Special Items:	20,070.47		20,070.47	
Total Miscellaneous Revenues:	626,219.81	14,259.45	652,731.69	12,252.43
Receipts from Delinquent Taxes	84,000.00		101,219.16	17,219.16
Amount to be Raised by Taxes for Support of Municipal Budget Local Tax for Municipal Purposes	742,835.81		879,303.17	136,467.36
Total Amount to be Raised by Taxes for Support of Municipal Budget	742,835.81		879,303.17	136,467.36
Budget Totals	1,623,055.62	14,259.45	1,803,254.02	165,938.95
Non- Budget Revenues: Other Non- Budget Revenues:	. 1.623.055.62	14.259.45	30,790.45	30,790.45

The Accompanying Notes To The Financial Statements Are An Integral Part of This Statement

CURRENT FUND STATEMENT OF REVENUES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

Analysis of Realized Revenues

Allocation of Current Tax Collections: Revenue from Collections	\$	3,723,069.59
Allocated to: School, County and Other Taxes		3,036,667.06
Balance for Support of Municipal Budget Appropriations		686,402.53
Increased by:		
Appropriation "Reserved for Uncollected Taxes"		192,900.64
Amount for Support of Municipal Budget Appropriations		879,303.17
Receipts from Delinquent Taxes:		
Delinquent Tax Collection	85,1	41.70
Tax Title Lien Collections		077.46
Total Receipts from Delinquent Taxes		101,219.16
Analysis of Non-Budget Revenue:		
Miscellaneous Revenue Not Anticipated:		
Zoning and Planning Fees	4,7	75.00
Misc. Fees & Licenses	6,5	666.52
Cable Franchise Fees	9,8	358.79
Recycling Fees	1,6	50.05
Vacant Property Registration	3,6	00.00
Recreation Field Usage	2,1	00.00
Miscellaneous Other	2,2	240.09
		30,790.45
Total Miscellaneous Revenue Not Anticipated:	\$	30,790.45

CURRENT FUND STATEMENT OF EXPENDITURES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

(Over expended) Unexpended	Balance Cancelled																													
	Reserved		100.00	837.56	279.80	187.42		11.08	310.13	200.00		270.03	654.24		161.74	343.44		5,794.00		920.00		16.00		9.10	3,628.16		2.00		845.16	137.87
Expended	Encumbered			27.55		140.00			200.00											3,000.00					•				4,785.44	
	Paid or Charged		21,900.00	934.89	83,630.20	22,172.58		17,488.92	7,989.87	19,000.00		16,729.97	3,345.76		15,838.26	3,656.56		28,206.00		6,050.00		984.00		5,690.90	1,371.84		15,343.00	32,000.00	40,369.40	5,862.13
tions	Budget After Modifications		22,000.00	1,800.00	83,910.00	22,500.00		17,500.00	8,500.00	19,500.00		17,000.00	4,000.00		16,000.00	4,000.00		34,000.00		10,000.00		1,000.00		5,700.00	5,000.00		15,345.00	32,000.00	46,000.00	6,000.00
Appropriations	Budget		22,000.00	1,800.00	85,000.00	22,500.00		17,500.00	8,500.00	19,500.00		17,000.00	4,000.00		17,500.00	4,000.00		35,000.00		10,000.00		1,000.00		5,700.00	5,000.00		14,700.00	32,000.00	39,000.00	7,500.00
			₩																											
		OPERATIONS WITHIN "CAPS" GENERAL GOVERNMENT Borough Council	Salaries and Wages	Other Expenses Municipal Clerk	Salaries and Wages	Other Expenses	Financial Administration	Salaries and Wages	Other Expenses	Audit Service	Tax Assessment Administration	Salaries and Wages	Other Expenses	Collection of Taxes	Salaries and Wages	Other Expenses	Legal Services and Costs	Other Expenses	Engineering Services and Costs	Other Expenses	Historical Society	Other Expenses	Planning Board	Salaries and Wages	Other Expenses	Insurance	General Liability	Worker's Compensation	Employee Group Insurance	Health Benefits Waiver

CURRENT FUND STATEMENT OF EXPENDITURES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

(Over expended) Unexpended	Balance Cancelled									
	Reserved	625.00 200.00	7,699.18 350.48 1.00	4,555.78	4,706.95 7,927.28	3,385.55		238.86	803.82	1
Expended	Encumbered		6,019.98	9,435.66	4,433.30	7,167.21			440.00	3,500.00
	Paid or Charged	2,875.00	132,300.82 15,629.54	101,008.56	10,859.75 7,572.72	61,447.24	6,600.00	361.14	3,756.18	ı
ations	Budget After Modifications	3,500.00 200.00	140,000.00 22,000.00 1.00	115,000.00	20,000.00 15,500.00	72,000.00	0,600.00	00.009	5,000.00	3,500.00
Appropriations	Budget	3,500.00 200.00	140,000.00 25,000.00 1.00	115,000.00	20,000.00	72,000.00	8,000.00	00.009	5,000.00	3,500.00
		PUBLIC SAFETY Office of Emergency Management Salaries and Wages Other Expenses	STREETS AND ROADS Streets and Road Maintenance Salaries and Wages Other Expenses Reserve for Snow Removal	Office Expenses	Public Building and Grounds Other Expenses Vehicle Maintenance	SANITATION Landfill & Solid Waste Disposal Costs Other Expenses	HEALTH AND WELFARE Animal Control Services Other Expenses	Civilorinental Commission Other Expenses	RECREATION AND EDUCATION Recreation Services and Programs Other Expenses	rarks Confinition Other Expenses

12

CURRENT FUND STATEMENT OF EXPENDITURES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

(Over expended) Expended Unexpended	d	7,496.85 1,544.23 127.65 167.14 852.61 -	47,626.25 47,243.00		47,626.25 47,243.00	9,293.80 47,626.25 37,949.20			1.09	- 251.09	
EX	Paid or Charged Enc	52,958.92 7,705.21 10,147.39	761,786.75	,	761,786.75	302,316.20 459,470.55			38,476.91 24,000.00 500.00	62,976.91	
Appropriations	Budget After Modifications	62,000.00 8,000.00 11,000.00	856,656.00	•	856,656.00	311,610.00 545,046.00		,	38,478.00 24,000.00 500.00 250.00	63,228.00	
	Budget	61,000.00 8,000.00 9,000.00	857,001.00		857,001.00	315,700.00 541,301.00			38,133.00 24,000.00 500.00 250.00	62,883.00	
		UTILITIES Electricity & Natural Gas Telecommunications Costs Petroleum Products	TOTAL OPERATIONS WITHIN "CAPS"	Contingent	TOTAL OPERATIONS INCLUDING CONTINGENT WITHIN "CAPS"	Detail: Salaries and Wages Other Expenses	DEFERRED CHARGES AND STATUTORY EXPENDITURES:	Deferred Charges: none	Statutory Expenditures: Contributions to: Public Employees' Retirement System Social Security System (O.A.S.I.) Unemployment Compensation Defined Contribution Retirement Program	TOTAL DEFERRED CHARGES AND STATUTORY EXPENDITURES:	

CURRENT FUND STATEMENT OF EXPENDITURES - REGULATORY BASIS FOR THE YEAR ENDED DECEMBER 31, 2022

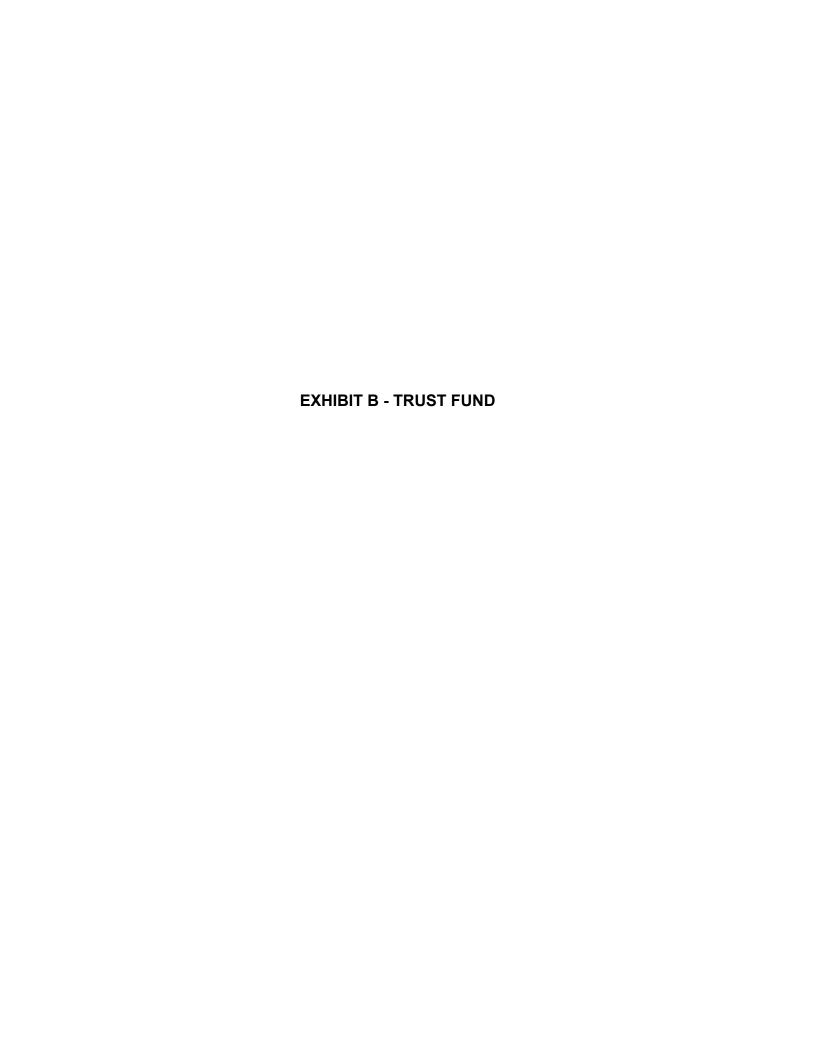
	Appropriations	riations		Expended		(Over expended) Unexpended
	Budget	Budget After Modifications	Paid or Charged	Encumbered	Reserved	Balance Cancelled
Interlocal Municipal Service Agreements Police Dispatch Fire Services	11,500.00 17,250.00	11,500.00 17,250.00	10,720.01 17,250.00		779.99	
TOTAL SHARED SERVICE AGREEMENTS	28,750.00	28,750.00	27,970.01		779.99	
(A) Public and Private Programs Off-Set by Revenues Clean Communities Program Grant Sustainable New Jersey		6,517.18	6,517.18		, ,	
Municipal Alliance on Alcoholism and Drug Abuse State Match	4,767.34	4,767.34	4,767.34			
Local Match	1,191.84	1,191.84	1,191.84		•	
Recycling Tonnage Grant Local Recreation Improvement Grant	40 000 00	2,742.27	2,742.27			
CLRF/ARM Grant	70,000.00	70,000.00	70,000.00			
USRDA Boom Lift					ı	
Total Public and Private Programs Off-Set by Revenues	115,959.18	130,218.63	130,218.63			
Total Operations - Excluded from "CAPS"	144,709.18	158,968.63	158,188.64		779.99	
Detail: Salaries and Wages Other Expenses	144,709.18	158,968.63	158,188.64		- 279.99	
(C) Capital Improvements Capital Improvement Fund New Jersey Transportation Trust Fund Authority Act	5,000.00	5,000.00	5,000.00 285,000.00			

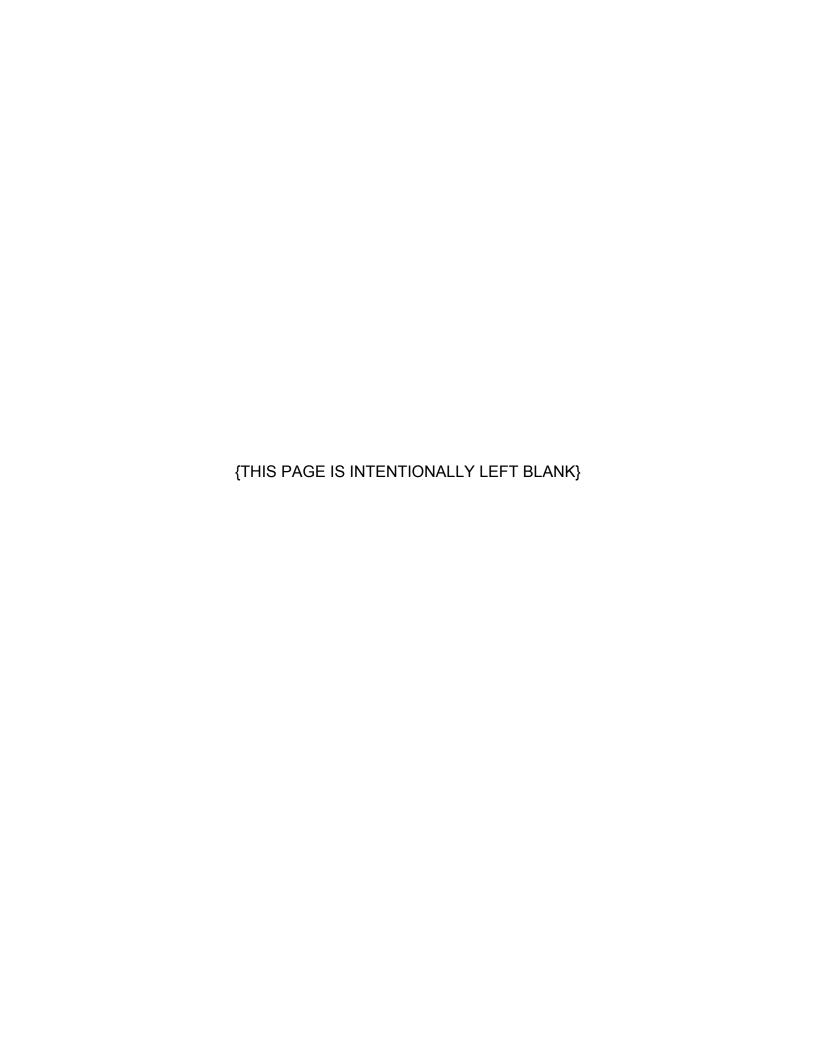
CURRENT FUND
STATEMENT OF EXPENDITURES - REGULATORY BASIS
FOR THE YEAR ENDED DECEMBER 31, 2022

	Appropriations	ations		Expended		(Over expended) Unexpended
	400	Budget After	Paid or	4	2000	Balance
Total Capital Improvements	590,000.00	290,000.00	Charged 290,000.00	Encumbered	Leserved .	Cancelled
(D) Debt Service Payment of Bond Principal Interest on Bonds	27,361.00 7,202.00	27,361.00 7,202.00	27,361.00 7,201.00			1.00
Total Debt Service	34,563.00	34,563.00	34,562.00			1.00
(E) Deferred Charges Special Emergency Authorizations - 3 Years Potential Charge to Entire Toyation Hatington	4,428.80	4,428.80	4,428.80		•	
Deferred Criange to Fatare Laxaron Official de Ordinance	36,570.00	36,570.00	36,570.00			
Total Deferred Charges	40,998.80	40,998.80	40,998.80			
TOTAL GENERAL APPROPRIATIONS FOR MUNICIPAL PURPOSES EXCLUDED FROM "CAPS"	510,270.98	524,530.43	523,749.44		779.99	1.00
SUBTOTAL GENERAL APPROPRIATIONS	1,430,154.98	1,444,414.43	1,348,513.10	47,626.25	48,274.08	1.00
(M) Reserve for Uncollected Taxes	192,900.64	192,900.64	192,900.64			
TOTAL GENERAL APPRORIATIONS	\$ 1,623,055.62	1,637,315.07	1,541,413.74	47,626.25	48,274.08	1.00
Budget Appropriations by 40A:4-87		1,623,055.62 14,259.45 1,637,315.07				

192,900.64 415,218.63 4,428.80 928,865.67 1,541,413.74

Reserve for Uncollected Taxes Federal and State Grants Deferred Charges Disbursements The Accompanying Notes To The Financial Statements Are An Integral Part of This Statement





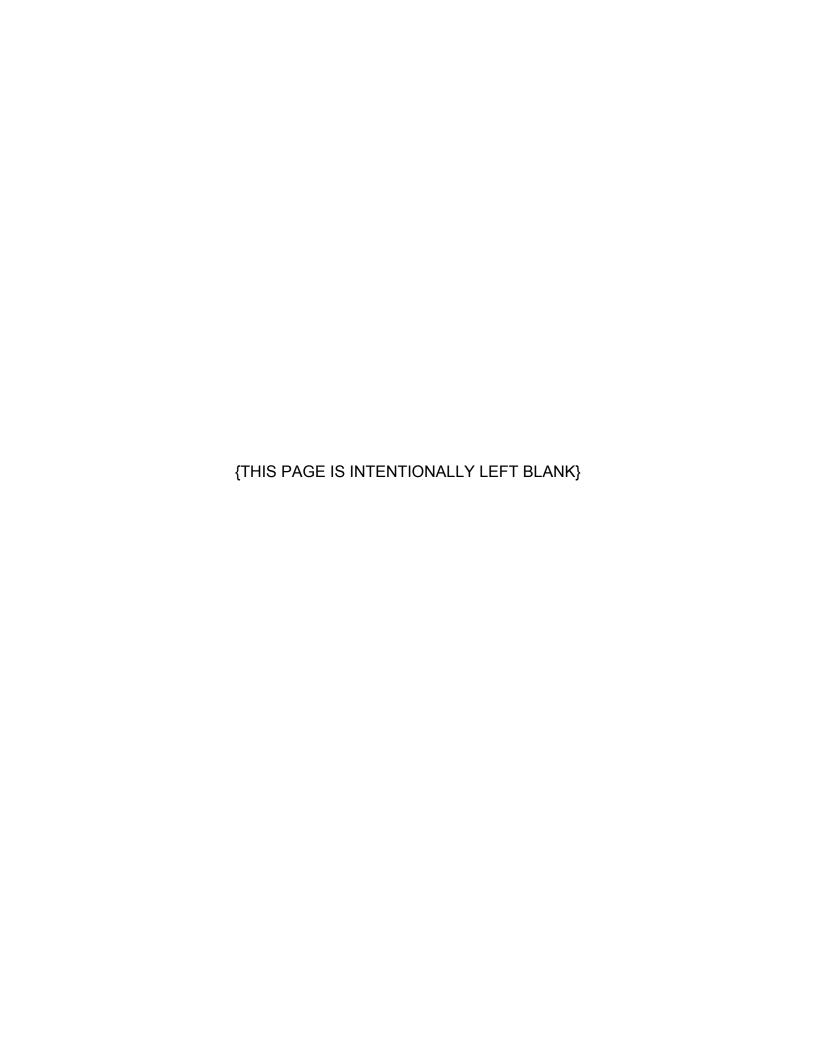
TRUST FUND COMPARATIVE BALANCE SHEET - REGULATORY BASIS AS OF DECEMBER 31,

		2022	2021
ASSETS			
Animal Control Fund: Cash	\$	810.40	1,212.85
		810.40	1,212.85
Length of Service Award Program (LOSAP)		_	
Investments		75,409.97	89,527.37
		75,409.97	89,527.37
Other Funds:			
Cash - Treasurer		195,068.84	205,370.14
Small Cities Loans Receivable		132,014.68	119,886.00
	_	327,083.52	325,256.14
	\$	403,303.89	415,996.36

TRUST FUND COMPARATIVE BALANCE SHEET - REGULATORY BASIS AS OF DECEMBER 31,

	2022	2021
LIABILITIES, RESERVES AND FUND BALANCE Animal Control Fund:		
Reserve for Expenditures	810.40	1,212.85
	810.40	1,212.85
Length of Service Award Program (LOSAP)		
Net Assets Available for Benefits	75,409.97	89,527.37
Other Funds:		
Reserve for Receivables - Small Cities Loans	132,014.68	119,886.00
Reserves - Miscellaneous	195,068.84	205,370.14
	327,083.52	325,256.14
	\$ 403,303.89	415,996.36





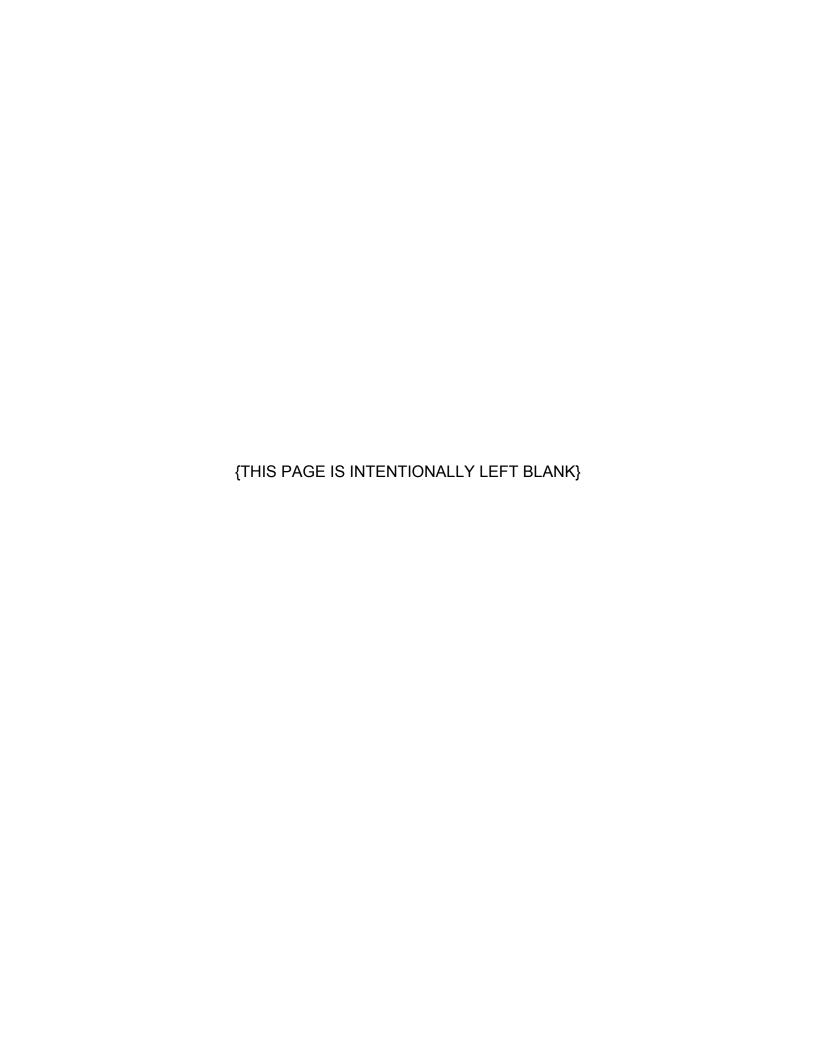
GENERAL CAPITAL FUND COMPARATIVE BALANCE SHEET - REGULATORY BASIS AS OF DECEMBER 31,

		2022	2021
<u>ASSETS</u>			
Cash	\$	805.05	2,334.56
Deferred Charges to Future Taxation -			
Funded		123,323.00	150,684.00
Unfunded		414,582.32	451,152.32
	_	538,710.37	604,170.88
LIABILITIES, RESERVES AND FUND BALANCE			
Serial Bonds Payable		123,323.00	150,684.00
Contracts Payable		31,850.00	84,350.00
Interfund Payable:			
Due to Current Fund		209,000.00	195,000.00
Improvement Authorizations:			
Funded		13,022.70	13,022.70
Unfunded		126,944.71	131,544.22
Capital Improvement Fund		17,090.49	12,090.49
Fund Balance		17,479.47	17,479.47
	\$	538,710.37	604,170.88
There were bonds and note authorized but not issued at De		454 450 00	
	2021	451,152.32	
	2022	414,582.32	

GENERAL CAPITAL FUND COMPARATIVE STATEMENT OF FUND BALANCE REGULATORY BASIS FOR THE YEARS ENDED DECEMBER 31,

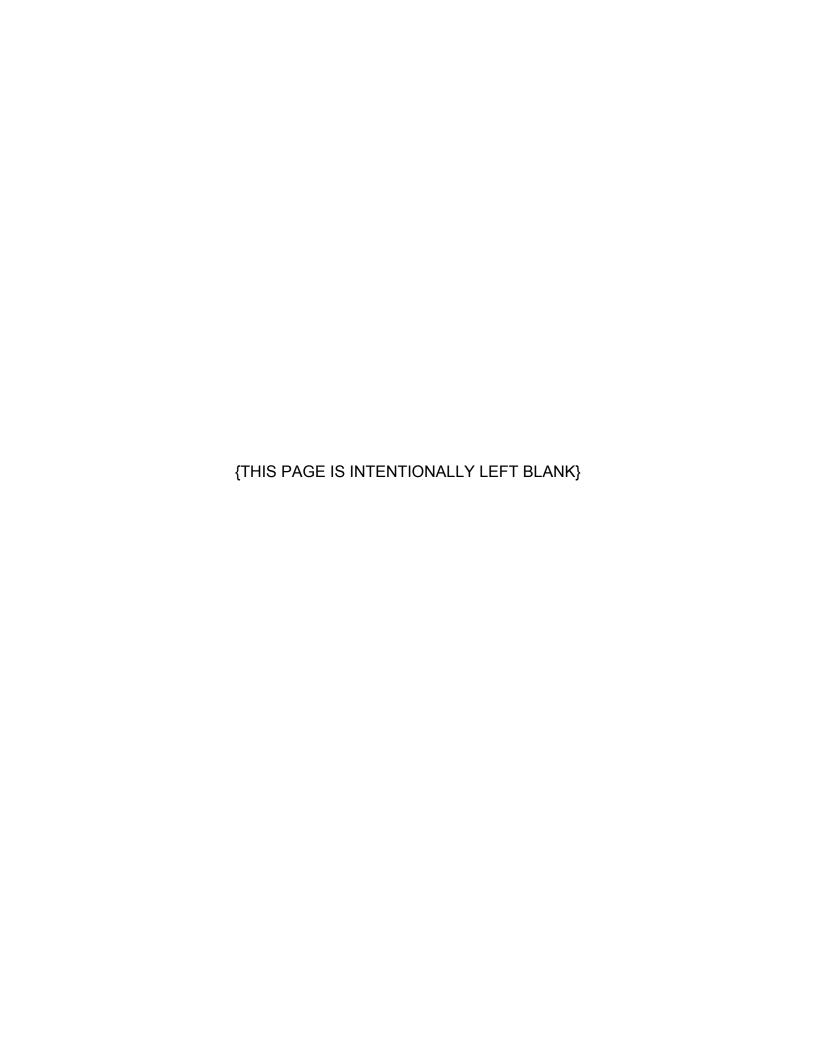
	_	2022	2021
Beginning Balance January 1	\$	17,479.47	17,479.47
Decreased by: Appropriated in Budget	_		
Ending Balance December 31	\$	17,479.47	17,479.47

EXHIBIT G - GENERAL FIXED ASSETS ACCOUNT GROUP	

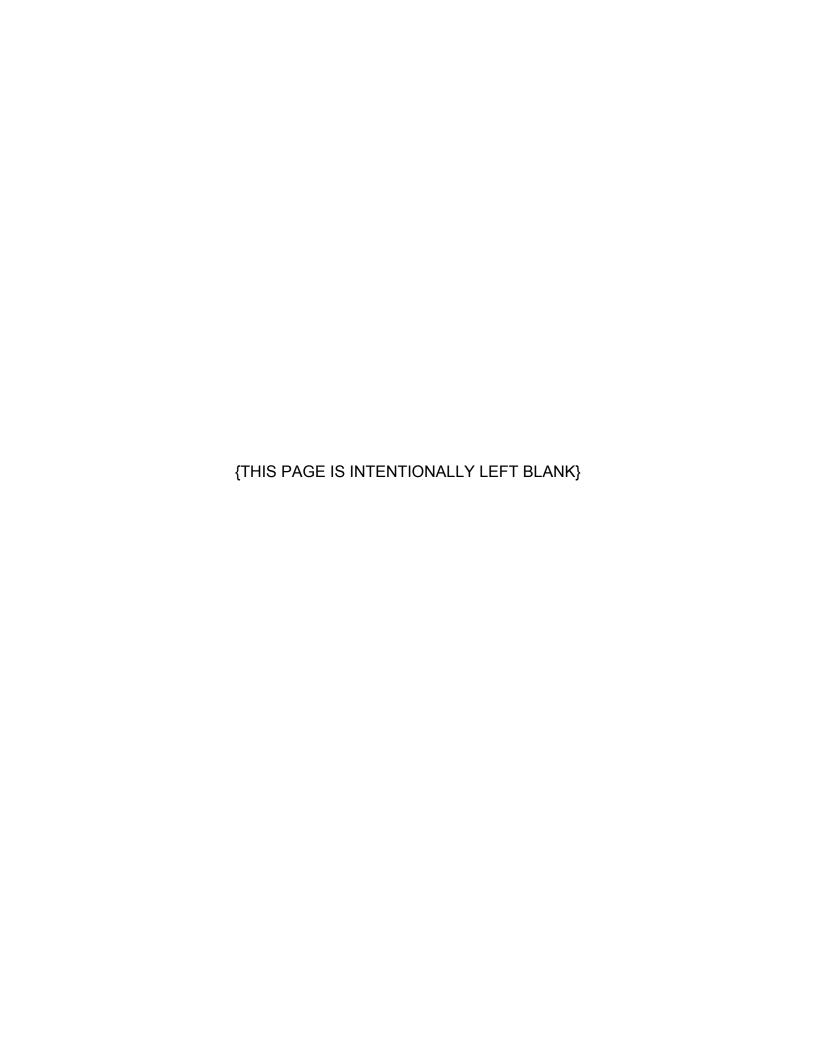


STATEMENT OF GENERAL FIXED ASSETS DECEMBER 31, REGULATORY BASIS

		2022	2021
General Fixed Assets:	_		
Land	\$	213,600.00	213,600.00
Buildings and Improvements		818,930.00	818,930.00
Vehicles		297,293.00	332,845.00
Furniture, Fixtures and Equipment		510,457.48	580,916.45
	=	1,840,280.48	1,946,291.45
Investment in General Fixed Assets	\$	1,840,280.48	1,946,291.45







Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting Entity

The Borough of Folsom was incorporated in 1906 and is located in Southern New Jersey in Atlantic County. The population estimate by the US Department of Census as of July 2020 is 1,610. The Borough provides to its citizens the following services: recreation, public improvements, planning and zoning and general administrative services.

The Borough of Folsom is governed by a Mayor and a six-member Borough Council. The Mayor is the chief executive officer and Council is the legislative body of the Borough. The Mayor is elected to a four-year term and the six Borough Council members are elected to three-year terms. The Borough Clerk monitors the daily administrative responsibilities.

The financial statements of the Borough of Folsom include every board, body, office or commission supported and maintained wholly or in part by funds appropriated by the Borough of Folsom, as required by N.J.S. 40A:5-5.

Component units are legally separate organizations for which the Borough is financially accountable. The Borough is financially accountable for an organization if the Borough appoints a voting majority of the organization's governing board and (1) the Borough is able to significantly influence the programs or services performed or provided by the organization; or (2) the Borough is legally entitled to or can otherwise access the organization's resources; the Borough is legally obligated or has otherwise assumed the responsibility to finance the deficits of or provide financial support to the organization; or the Borough is obligated for the debt of the organization. Component units may also include organizations that are fiscally dependent on the Borough in that the Borough approves the budget, the issuance of debt or the levying of taxes. The Borough of Folsom had no component units as defined by Governmental Accounting Standards Board (GASB).

B. Description of Funds

The accounting policies of the Borough of Folsom conform to the accounting principles applicable to municipalities which have been prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Such principles and practices are designed primarily for determining compliance with legal provisions and budgetary restrictions and as a means of reporting on the stewardship of public officials with the respect to public funds. Under this method of accounting, the Borough of Folsom accounts for its financial transactions through the following separate funds:

<u>Current Fund</u> -- resources and expenditures for governmental operations of a general nature, including Federal and State grant funds.

<u>Trust Funds</u> -- receipts, custodianship and disbursement of funds in accordance with the purpose for which each reserve was created.

<u>General Capital Fund</u> -- receipt and disbursement of funds for the acquisition of general facilities, other than those acquired in the Current Fund.

<u>General Fixed Assets Account Group</u> -- All fixed assets used in governmental fund type operations (general fixed assets) are accounted for in the general fixed assets account group, rather than in governmental funds.

C. Basis of Accounting

The accounting principles and practices prescribed for municipalities by the State of New Jersey differ in certain respects from accounting principles generally accepted in the United States of America applicable to local governmental units. The more significant policies in New Jersey follow.

A modified accrual basis of accounting is followed with minor exceptions.

<u>Revenues</u> -- are recorded as received in cash except for certain amounts which are due from other governmental units. Receipts from Federal and State grants are realized as revenue when anticipated in the Borough budget. Receivables for property taxes are recorded with offsetting reserves on the balance sheet of the Borough's Current Fund; accordingly, such amounts are not recorded as revenue until collected. Other amounts that are due to the Borough which are susceptible to accrual are also recorded as receivables with offsetting reserves and recorded as revenue when received.

Expenditures -- are recorded on the "budgetary" basis of accounting. Generally expenditures are recorded when an amount is encumbered for goods or services through the issuance of a purchase order in conjunction with the Encumbrance Accounting System. Outstanding encumbrances at December 31 are reported as a cash liability in the financial statements. Appropriation reserves covering unexpended appropriation balances are automatically created at December 31st of each year and recorded as liabilities, except for amounts which may be canceled by the Governing Body. Appropriation reserves are available, until lapsed at the close of the succeeding year, to meet specific claims, commitments or contracts incurred during the preceding fiscal year. Lapsed appropriation reserves are recorded as income. Appropriations for principal payments on outstanding general capital bonds and notes are provided on the cash basis; interest on general capital indebtedness is on the cash basis. Compensated absences are reported on a pay as you go basis and no accrual or expenditure is reported as the absences are earned.

<u>Foreclosed Property</u> -- Foreclosed property is recorded in the Current Fund at the assessed valuation when such property was acquired and is fully reserved.

<u>Interfunds</u> -- Interfund receivables in the Current Fund are recorded with offsetting reserves which are created by charges to operations. Income is recognized in the year the receivables are liquidated. Interfund receivables in the other funds are not offset by reserves.

<u>Inventories of Supplies</u> - The cost of inventories of supplies for all funds are recorded as expenditures at the time individual items are purchased. The cost of inventories is not included on the various balance sheets.

<u>General Fixed Assets</u> -- The Borough of Folsom has developed a fixed assets accounting and reporting system in accordance with the requirements of the State of New Jersey, Division of Local Government Services. This reporting system differs in certain respects from Generally Accepted Accounting Principles.

As required by New Jersey Statutes, foreclosed property is reported in the current operating fund of the municipality.

Fixed assets used in governmental operations (general fixed assets) are accounted for in the General Fixed Assets Account Group. Public domain ("infrastructure") general fixed assets consisting of certain improvements other than buildings, such as roads, bridges, curbs and gutters, streets and sidewalks and drainage systems are not capitalized.

All fixed assets are valued at historical cost or estimated historical cost if actual historical cost is not available except for land which is valued at estimated market value on the date of acquisition. Expenditures for long lived assets with an original cost in excess of \$5,000 are capitalized except for computer equipment which is capitalized regardless of cost.

No depreciation has been provided for in the financial statements.

Expenditures for construction in progress are recorded in the Capital funds until such time as the construction is completed and put into operation.

Fixed assets acquired through grants in aid or contributed capital have not been accounted for separately.

<u>Levy of Taxes</u> -- The County Board of Taxation certifies the tax levy of the municipality each year. The tax levy is based on the assessed valuation of taxable property within the municipality. Taxes are payable on the first day of February, May, August, and November. Any taxes that have not been paid by the 11th day of the 11th month in the fiscal year levied are subject to being included in the tax sale and the lien enforced by selling the property in accordance with NJSA 54:5 et. seq.

The municipality is responsible for remitting 100% of the school and county taxes to the respective agency. The loss for delinquent or uncollectible accounts is borne by the municipality and not the school district or county.

<u>Interest on Delinquent Taxes</u> – It is the policy of the Borough to collect interest for the nonpayment of taxes or assessments on or before the date when they would become delinquent. The Tax Collector is authorized to charge eight percent (8%) per annum on the first \$1,500 of taxes becoming delinquent after due date and eighteen percent (18%) per annum on any amount of taxes in excess of \$1,500 becoming delinquent after due date and if a delinquency is in excess of \$10,000 and remains in arrears beyond December 31st, an additional penalty of six percent (6%) shall be charged against the delinquency.

<u>Capitalization of Interest</u> -- It is the policy to the Borough of Folsom to treat interest on projects as a current expense and the interest is included in the current operating budget.

<u>Use of Estimates</u> -- The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America or the regulatory basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

D Required Financial Statements

The State of New Jersey requires the following financial statements to be presented for each fund on the regulatory basis of accounting: Balance Sheet, Statement of Operations and Changes in Fund Balance, Statement of Revenue and Statement of Expenditures. These statements differ from those presented under Generally Accepted Accounting Principles, which requires a Statement of Net Position and Statement of Activities in addition to the fund financial statements.

E. Comparative Data

Comparative total data for the prior year has been presented in the accompanying Balance Sheets and Statement of Operations in order to provide an understanding of changes in the Borough's financial position. However, comparative (i.e., presentation of prior year totals by fund type) data have not been presented in the Statement of Revenues-Regulatory Basis and Statement of Expenditures-Regulatory Basis since their inclusion would make the statements unduly complex and difficult to read.

F. Recent Accounting Pronouncements Not Yet Effective

In March 2020, the Governmental Accounting Standards Board (GASB) issued Statement No. 94, "Public-Private Partnerships and Availability Payment Arrangements". This statement is effective for fiscal periods beginning after June 15, 2022, will not have any effect on the Borough's financial reporting.

In May 2020, the Governmental Accounting Standards Board (GASB) issued Statement No. 96, "Subscription-Based Information Technology Arrangements". This statement is effective for fiscal periods beginning after June 15, 2022 and will not have any effect on the Borough's financial reporting.

In April 2022, the Governmental Accounting Standards Board (GASB) issued Statement No. 99, "Omnibus 2022". This statement is effective for various dates based on the topics and will not have any effect on the Borough's financial reporting.

In June 2022, the Governmental Accounting Standards Board (GASB) issued Statement No. 100, "Accounting Changes and Error Corrections – an amendment of GASB Statement No. 62". This statement is effective for fiscal years beginning after June 15, 2023 and will not have any effect on the Borough's financial reporting.

In June 2022, the Governmental Accounting Standards Board (GASB) issued Statement No. 101, "Compensated Absences". This statement is effective for fiscal years beginning after December 15, 2023 and will not have any effect on the Borough's financial reporting.

Note 2: BUDGETARY INFORMATION

Under New Jersey State Statutes, the annual budget is required to be a balanced cash basis document. To accomplish this, the municipality is required to establish a reserve for uncollected taxes. The 2022 and 2021 statutory budgets included a reserve for uncollected taxes in the amount of \$192,900.64 and \$187,723.58. To balance the budget, the municipality is required to show a budgeted fund balance. The amount of fund balance budgeted to balance the 2022 and 2021 statutory budgets was \$170,000.00 and \$243,600.00.

The Chief Financial Officer has the discretion of approving intra department budgetary transfers throughout the year. Inter department transfers are not permitted prior to November 1. After November 1 these transfers can be made in the form of a resolution and approved by Borough Council. The following significant budget transfers were approved in the 2022 and 2021 calendar years.

	<u>2022</u>	<u> 2021</u>
Legal Services and Costs – OE	-	\$6,000
Public Buildings & Grounds – OE	-	5,000
Vehicle Maintenance – OE	-	3,000
Employee Group Insurance	7,000	(15,000)
Reserve for Snow Removal	-	5,000
Landfill & Solid Waste Disposal – OE	-	5,000
Streets & Roads – S&W	-	(5,000)
Streets & Roads – OE	-	(9,000)

NJSA 40A:4-87 permits special items of revenue and appropriations to be inserted into the annual budget when the item has been made available by any public or private funding source and the item was not determined at the time of budget adoption. During the 2022 calendar year, Borough Council approved total budget insertions in the amount of \$14,259.45. Borough Council approved total budget insertions in the amount of \$26,173.57 during the 2021 calendar year. The following schedule details the significant budget insertions:

Budget Category	2022	<u>2021</u>
Clean Communities	\$ 6,517,18	6,465.20
Recycling Tonnage	2,742.27	2,702.37
Sustainable New Jersey	5,000.00	-
USRDA Boom Lift	-	17.000

The municipality may make emergency appropriations, after the adoption of the budget, for a purpose which was not foreseen at the time the budget was adopted or for which adequate provision was not made therein. This type of appropriation shall be made to meet a pressing need for public expenditure to protect or promote the public health, safety, morals or welfare or to provide temporary housing or public assistance prior to the next succeeding fiscal year. Emergency appropriations, except those classified as

a special emergency, must be raised in the budget of the succeeding year. Special emergency appropriations are permitted to be raised in the budgets of the succeeding three or five years. No emergency authorizations were approved by Borough Council during 2022 and 2021.

Note 3: INVESTMENTS

As of December 31, 2022 and 2021, the municipality had no investments other than in the Length of Service Award Program (LOSAP).

Interest Rate Risk. The municipality does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. However, New Jersey Statutes 40A:5-15.1(a) limits the length of time for most investments to 397 days.

Credit Risk. New Jersey Statutes 40A:5-15.1(a) limits municipal investments to those specified in the Statutes. The type of allowable investments are Bonds of the United States of America or of the local unit or school districts of which the local unit is a part of: obligations of federal agencies not exceeding 397 days; government money market mutual funds; the State of New Jersey Cash Management Plan; local government investment pools; or repurchase of fully collateralized securities.

Concentration of Credit Risk. The municipality places no limit on the amount the Borough may invest in any one issuer.

As more fully described in Note 21, the Borough has created a Length of Service Award Program (LOSAP) for emergency service volunteers. The LOSAP investments are similar to those allowed in a deferred compensation program as specified in NJSA 43:15B-1 et. seq. except that all investments are retained in the name of the Borough. All investments are valued at fair value. In accordance with NJAC 5:30-14.37 the investments are maintained by Lincoln Financial Group, which is an authorized provider approved by the Division of Local Government Services. The balance in the account on December 31, 2022 and 2021 amounted to \$75,409.97 and \$89,527.37.

The following investments represent 5% or more of the total invested with Lincoln Financial Advisors as of December 31, 2022 and 2021.

	<u>2021</u>	<u>2020</u>
American Funds Growth Fund	\$ 7,836.89	11,308.59
Fixed	21,275.48	20,618.33
L VIP SSgA S&P 500 Index Fund	28,770.25	35,670.74
L VIP T Rowe Price Structured		
Mid Cap Growth	8,509.95	11,399.12
All Others	9,017.40	10,530.59
Total	\$ 75,409.97	89,527.37

Note 4: CASH

Custodial Credit Risk – Deposits. Custodial credit risk is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The municipality's policy is based on New Jersey Statutes requiring cash be deposited only in New Jersey based banking institutions that participate in the New Jersey Governmental Depository Protection Act (GUDPA) or in qualified investments established in New Jersey Statutes 40A:5-15.1(a) that are treated as cash equivalents. Under the act, all demand deposits are covered by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the municipality in excess of FDIC insured amounts are protected by GUDPA. However, GUDPA does not protect intermingled trust funds such as salary withholdings, bail funds or funds that may pass to the municipality relative to the happening of a future condition. As of December 31, 2022 and 2021, \$0 of the municipality's bank balance of \$1,081,465.43 and \$750,734.69 was exposed to custodial credit risk.

Note 5: FIXED ASSETS

The following schedule is a summarization of the changes in general fixed assets for the calendar years ended December 31, 2022 and 2021.

		Balance as of <u>12/31/20</u>	Additions/ Adjustments	Disposals/ Adjustments	Balance as of <u>12/31/21</u>
Land	\$	213,600.00			213,600.00
Buildings and Improvements Furniture, Fixtures		818,930.00			818,930.00
& Equipment		297,315.31	283,701.14		580,916.45
Vehicles		332,845.00			332,845.00
Total		1,662,590.31	283,701.14		1,946,291.45
		Balance			Balance
		as of	Additions/	Disposals/	as of
		12/31/21	<u>Adjustments</u>	<u>Adjustments</u>	12/31/22
Land		213,600.00			213,600.00
Buildings and Improvements		818,930.00			818,930.00
Furniture, Fixtures					
& Equipment		580,916.45	29,999.00	100,457.97	510,457.48
Vehicles	_	332,845.00		35,552.00	297,293.00
Total	\$	1,946,291.45	29,999.00	136,009.97	1,840,280.48

Note 6: LONG TERM DEBT

Summary of Municipal Debt

Long-term debt as of December 31, 2022 and 2021 consisted of the following:

	Balance 12/31/20	Additions	Payments	Balance 12/31/21	Due in One Year
General	\$ 176,726.00		26,042.00	150,684.00	27,360.00
Comp Absences	3,727.44	11,857.71	12,511.69	3,073.46	0.00
	 180,453.44	11,857.71	38,553.69	153,757.46	27,360.00
	Balance			Balance	Due in
	12/31/21	Additions	Payments	12/31/22	One Year
General	150,684.00		27,361.00	123,323.00	28,745.00
Comp Absences	 3,076.46	13,136.64	12,854.08	3,356.02	0.00
	\$ 153,757.46	13,136.64	40,215.08	126,679.02	28,745.00

Outstanding bonds whose principal and interest are paid from the Current Fund Budget of the Borough:

\$534,000 General Improvement Bond with the United States Department of Agriculture, Rural Economic and Community Development with a balance due on December 31, 2021 and 2020 of \$150,684 and \$176,728. This loan is payable in semi-annual installments of \$17,281 beginning on July 18, 1997 and continuing through July 18, 2026. Interest is calculated at 5% and is included in the semi-annual installments. This method of calculating interest, as well as semi-annual principal payments, is not in conformance with New Jersey Statutes. The Borough has received approval from the Local Finance Board to use this method of interest calculation for this issue.

Schedule of Annual Debt Service for Principal and Interest for Bonded Debt Issued and Outstanding

Year Ending				
December 31,		<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2023		28,745.44	5,816.56	34,652.00
2024		30,200.69	4,361.31	34,652.00
2025		31,729.60	2,832.40	34,652.00
2026		32,647.97	1,230.26	33,878.23
2027	_	-		
Total	\$	123,323.71	14,240.53	137,564.24

As of December 31, 2022, the carrying value of the above bonds approximates the fair value of the bonds.

Summary of Municipal Debt		Year 2021	<u>Year 2020</u>	<u>Year 2020</u>
Bonds & Notes Issued	\$	123,323.00	150,684.00	176,726.00
Bonds & Notes Authorized But Not Issued	_	414,582.32	451,152.32	487,722.32
Net Bonds & Notes Issued and Authorized	_		_	-
But Not Issued	\$_	537,905.32	601,836.32	664,448.32

Summary of Statutory Debt Condition - Annual Debt Statement

The summarized statement of debt condition which follows is prepared in accordance with the required method of setting up the Annual Debt Statement and indicates a statutory net debt of 0.335%.

	Gross Debt	<u>Deductions</u>	Net Debt
School Debt	\$ 4,297,819.00	4,297,819.00	0.00
General Debt	537,905.32	0.00	537,905.32
	\$ 4,835,724.32	4,297,819.00	537,905.32

Net Debt \$537,905.32 ÷ Equalized Valuation Basis per N.J.S.A. 40A:2-2 as amended, \$188,285,714.33 = 0.286%.

Borrowing Power Under N.J.S.A. 40A:2-6 as Amended

3 ½ % of Equalized Valuation Basis (Municipal)	\$ 6,590,000.00
Net Debt	 537,905.32
Remaining Borrowing Power	\$ 6,052,094.68

The above information is in agreement with the Annual Debt Statement filed by the Borough of Folsom.

Note 7: BOND ANTICIPATION NOTES

The Borough of Folsom had no outstanding notes at December 31, 2022. A bond ordinance was approved in 2012 for various general improvements which authorized debt of \$365,700. A bond ordinance was approved in 2020 for equipment and road improvements which authorized debt of \$436,000. It is the Borough's intent to pay off the authorized debt through the Local Municipal Budget over ten years. The remaining authorized debt at December 31, 2022 and 2021 was \$414,582.32 and \$451,152.32, respectively.

Note 8: FUND BALANCES APPROPRIATED

Fund balances at December 31, 2022 and 2021 which were appropriated and included as anticipated revenue in the current operating budget for the year ending December, 31, 2023 and 2022 were as follows:

2023 2022 Current Fund \$ 230,000.00 170,000.00

Municipalities are permitted to appropriate the full amount of fund balance, net of any amounts due from the State of New Jersey for Senior Citizens and Veterans Deductions, deferred charges, and cash deficit. The total amount of fund balance available to the Borough to appropriate in the 2023 budget is \$439,936.01 and \$261,034.53 in 2022.

Note 9: SCHOOL TAXES

Local District School Taxes have been raised and a liability deferred by statute, resulting in the school tax payable set forth in the Current Fund liabilities as follows:

	Local District School Tax		
	Balance Balance		
	<u>12/31/22</u>	<u>12/31/21</u>	
Balance of Tax	\$ 1,038,633.23	1,015,216.73	
Deferred	1,038,633.23	951,902.00	
Tax Pavable	\$ 0.00	63.314.73	

Note 10: TAXES COLLECTED IN ADVANCE

Taxes collected in advance are recorded as cash liabilities in the financial statements. Following is a comparison of the liability for the previous two years:

	Balance	Balance
	12/31/22	<u>12/31/21</u>
Prepaid Taxes	\$ 57,201.14	41,170.64
Cash Liability for Taxes Collected in Advance	\$ 57,201.14	41,170.64

Note 11: PENSION FUNDS

Description of Plans

Substantially all of the Borough's employees are covered by the Public Employees' Retirement System cost sharing multiple-employer defined benefit pension plan which has been established by State Statute and is administered by the New Jersey Division of Pension and Benefits (Division). According to the State of New Jersey Administrative Code, all obligations of the System will be assumed by the State of New Jersey should the system terminate. The Division issues a publicly available financial report that includes the financial statements and required supplementary information for the Public Employees Retirement System. This report may be obtained by writing to the Division of Pensions and Benefits, PO Box 295, Trenton, New Jersey, 08625 or the report can be accessed on the internet – http://www.state.nj.us/treasury/pensions/annrpts.shtml.

Public Employees' Retirement System

The Public Employees' Retirement System was established in January 1955 under the provisions of N.J.S.A. 43:15A to provide retirement, death, disability and medical benefits to certain qualified members. The Public Employees' Retirement system is a cost-sharing multiple—employer plan. Membership is mandatory for substantially all full-time employees of the State or any County, Municipality, School District or public agency provided the employee is not required to be a member of another State-administered retirement system or other state or local jurisdiction.

Defined Contribution Retirement Plan (DCRP)

The Defined Contribution Retirement Program (DCRP) was established as of July 1, 2008 under the provisions of Chapter 92, P.L. 2008 and Chapter 103, P.L. 2008 (NJSA 43:15c-1 et seq). The DCRP is a cost-sharing multiple employer defined contribution pension fund. The DCRP provides eligible members and their beneficiaries with a tax-sheltered, defined contribution retirement benefit, along with life insurance and disability coverage. Vesting and benefit provisions are established by NJSA 43:15c-1 et seq.

Funding Policy

The contribution policy is set by N.J.S.A. 43:15A, Chapter 62, P.L. of 1994, Chapter 115, P.L. of 1997 and N.J.S.A. 18:66, and requires contributions by active members and contributing employers. Plan member and employer contributions may be amended by State of New Jersey legislation. PERS provided for employee contributions of 7.50% of employee's annual compensation, as defined. Employers are required to contribute at an actuarially determined rate in PERS. The current PERS rate is 15.98% of covered payroll. The Borough's contributions to PERS for the years ended December 31, 2022, 2021, and 2020 were \$38,477.00, \$42,653.00, and \$40,418.00.

The total payroll for the years ended December 31, 2022, 2021, and 2020 was \$323,606.73, \$294,839.34, and \$305,038.31. Payroll covered by PERS was \$232,608.00, \$228,922.00, and \$250,666.00.

Significant Legislation

Chapter 78, P.L. 2011, effective June 28, 2011 made various changes to the manner in which the Public Employees' Retirement System (PERS) and the Police and Firemen's Retirement System (PFRS) operate and to the benefit provisions of those systems.

Chapter 78's provisions impacting employee pension and health benefits include:

- New members of the PERS hired on or after June 28, 2011 (Tier 5 members) will need 30 years of creditable service and age 65 for receipt of the early retirement benefit without a reduction of ¼ of 1% for each month that the member is under age 65.
- The eligibility age to qualify for a service retirement in the PERS is increased from age 63 to 65 for Tier 5 members.
- The annual benefit under special retirement for new PFRS members enrolled after June 28, 2011 (Tier 3 members), will be 60% instead of 65% of the member's final compensation plus 1% for each year of creditable service over 25 years but not to exceed 30 years.
- Increases in active member contribution rates. PERS active member rates increase from 5.5% of annual compensation to 6.5% plus an additional 1% phased-in over 7 years; PFRS active member rate increase from 8.5% to 10%. For fiscal year 2012, the member contribution rates increased in October 2011. The phase-in of the additional incremental member contribution rates for PES members will take place in July of each subsequent fiscal year.
- The payment of automatic cost-of-living adjustment (COLA) additional increases to current and future retirees and beneficiaries is suspended until reactivated as permitted by this law.
- New employee contribution requirements towards the cost of employer-provided health benefit coverage. Employees are required to contribute a certain percentage of the cost of coverage. The rate of contribution is determined based on the employee's annual salary and the selected level of coverage. The increased employee contributions will be phased in over a 4-year period for those employed prior to Chapter 78's effective date with a minimum contribution required to be at least 1.5% of salary.
- In addition, this new legislation changes the method for amortizing the pension systems' unfunded accrued liability (from a level percent of pay method to a level dollar of pay).

Chapter 1, P.L. 2010, effective May 21, 2010, made a number of changes to the State-administered retirement systems concerning eligibility, the retirement allowance formula, the definition of compensation, the positions eligible for service credit, the non-forfeitable right to a pension, the prosecutor's part of the PERS, special retirement under the PFRS, and employer contributions to the retirement systems.

Also, Chapter 1, P.L. 2010 changed the membership eligibility criteria for new members of PERS from the amount of annual compensation to the number of hours worked weekly. Also, it returned the benefit multiplier for new members of PERS to 1/60th from 1/55th, and it provided that new members of PERS have the retirement allowance calculated using the average annual compensation for the last five years of service instead of the last three years of service. New members of PERS will no longer receive pension service credit from more than one employer. Pension service credit will be earned for the highest paid position only. For new members of the PFRS, the law capped the maximum compensation that can be used to calculate a pension from these plans at the annual wage contribution base for social security, and requires the pension to be calculated using a three year average annual compensation instead of the last year's salary. This law also closed the Prosecutors Part of the PERS to new members and repealed the law for new members that provided a non-forfeitable right to receive a pension based on the laws of the retirement system in place at the time 5 years of pension service credit is attained. The law also requires the State to make its full pension contribution, defined a 1/7th of the required amount, beginning in fiscal years 2012.

Chapter 3, P.L. 2010, effective May 21, 2010, replaced the accidental and ordinary disability retirement for new members of the PERS with disability insurance coverage similar to that provided by the State to individuals enrolled in the State's Defined Contribution Retirement Program.

Chapter 92, P.L. 2007 implemented certain recommendations contained in the December 1, 2006 report of the Joint Legislative Committee on Public Employee Benefits Reform; established a DCRP for elected and certain appointed officials, effective July 1, 2007; the new pension loan interest rate became 4.69% per year, and an \$8.00 processing fee per loan was charged, effective January 1, 2008. The legislation

also removed language from existing law that permits the State Treasurer to reduce employer pension contributions needed to fund the Funds and Systems when excess assets are available.

Note 12: PENSION LIABILITIES

In 2012, the Governmental Accounting Standards Board issued GASB statement 68. This statement is effective for fiscal years beginning after June 15, 2014. This statement changes the method of reporting the Borough's pension liabilities. However, due to the fact that the Borough reports on the regulatory basis of accounting, no financial statement impact will be recognized.

The following represents the Borough's pension liabilities as June 30, 2021:

Public Employees' Retirement System

The Borough has a liability of \$385,737.00 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2020 that was rolled forward to June 30, 2021. The Borough's proportion of the net pension liability was based on a projection of the Borough's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined. At June 30, 2021, the Borough's proportion is 0.00325612430%, which was a decrease of 16.49% from its proportion measured as of June 30, 2020.

For the year ended December 31, 2021, the Borough would have recognized pension expense of (\$77,574.00). At December 31, 2021, the Borough would report deferred outflows of resources and deferred inflows of resources related to PERS from the following sources:

	Deferred Outflows of Resources		Deferred Inflows of Resources	
Changes of assumptions	\$	2,009.00	137,325.00	
Difference between expected and actual experience		6,084.00	2,761.00	
Net difference between projected and actual earnings on pension plan investments			101,613.00	
Changes in proportion and differences between Boro.				
contributions and proportionate share of contributions		11,829.00	158,613.00	
Table		40,000,00	400 040 00	
Total	\$	19,922.00	400,312.00	

Amounts that would be reported as deferred outflows of resources and deferred inflows of resources related to pensions would be recognized in pension expense as follows:

Year ended	
June 30,	
2022	\$ (148,206)
2023	(105,819)
2024	(72,150)
2025	(54,236)
2026	21
Total	\$ (380,390)

Actuarial Assumptions

The total pension liability for the June 30, 2021 measurement date was determined by an actuarial valuation as of July 1, 2020, which was rolled forward to June 30, 2021. This actuarial valuation used the following assumptions, applied to all periods in the measurement:

Inflation rate

Price 2.75%

Wage 3.25%

Salary increases:

Through 2026 2.00% – 6.00% (based on years of service)

Thereafter 3.00% - 7.00% (based on years of service)

Investment rate of return: 7.00%

Pre-retirement mortality rates were based on the Pub-2010 General Below-Median Income Employee mortality table with an 82.2% adjustment for males and 101.4% adjustment for females, and with future improvement from the base year of 2010 on a generational basis. Post-retirement mortality rates were based on the Pub-2010 General Below-Median Income Healthy Retiree mortality table with a 91.4% adjustment for males and 99.7% adjustment for females, and with future improvement from the base year of 2010 on a generational basis. Disability retirement rates used to value disable retirees were based on the Pub-2010 Non-Safety Disabled Retiree mortality table with a 127.7% adjustment for males and 117.2% adjustment for females, and with future improvement from the base year of 2010 on generational basis. Mortality improvement is based on Scale MP-2021.

The actuarial assumptions used in the July 1, 2020 valuation were based on the results of an actuarial experience study for the period July 1, 2014 to June 30, 2018.

In accordance with State statute, the long-term expected rate of return on plan investments (7.00% at June 30, 2021) is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and Division of Pensions and Benefits, the board of trustees and the actuaries. The long term expected rate of return was determined using a building block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in PERS's target asset allocation as of June 30, 2021 are summarized in the following table:

	Target	Long-Term Expected Real
Asset Class	Allocation	Rate of Return
US equity	27.00%	8.09%
Non-U.S. developed markets equity	13.50%	8.71%
Emerging markets equity	5.50%	10.96%
Private equity	13.00%	11.30%
Real estate	8.00%	9.15%
Real assets	3.00%	7.40%
High yield	2.00%	3.75%
Private Credit	8.00%	7.60%
Investment grade credit	8.00%	1.68%
Cash equivalents	4.00%	0.50%
U.S. Treasuries	5.00%	0.95%
Risk mitigation strategies	3.00%	3.35%

Discount Rate

The discount rate used to measure the total pension liability was 7.00% as of June 30, 2021. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on 100% of the actuarially determined contributions for the State employer and 100% of actuarially determined contributions for local employers. Based on those assumptions, the plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on plan investments was applied to all projected benefit payments in determining the total pension liability.

Sensitivity of the Borough's proportionate share of the net pension liability to changes in the discount rate.

The following presents the Borough's proportionate share of the net pension liability calculated using the discount rate of 7.00%, as well as what the Borough's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.00%) or 1-percentage point higher (8.00%) than the current rate:

	1%	Curre	ent Discount	1%	
	Decrease		Rate	Increase	
	(6.00%)		(7.00%)	(8.00%)	
Borough's proportionate share of					
the net pension liability	\$ 459,411.70	\$	385,737.00	\$ 323,302.39	

Pension plan fiduciary net position.

Detailed information about the pension plan's fiduciary net position is available in the separately issued PERS financial report.

Note 13: DEFERRED COMPENSATION

Employees of the Borough may participate in a deferred compensation plan adopted under the provisions of Internal Revenue Code Section 457 (Deferred Compensation Plans with Respect to Service for State and Local Governments).

The deferred compensation plan is available to all employees of the Borough. Under the plan, employees may elect to defer a portion of their salaries and avoid paying taxes on the deferred portion until the withdrawal date. The deferred compensation amount is not available for withdrawal by employees until termination, retirement, death, or unforeseeable emergency.

An unrelated financial institution administers the deferred compensation plan. Under the terms of an IRC Section 457 deferred compensation plan, all deferred compensation and income attributable to the investment of the deferred compensation amounts held by the financial institution, until paid or made available to the employees or beneficiaries, are the property of the employees.

As part of its fiduciary role, the Borough has an obligation of due care in selecting the third-party administrator. In the opinion of the Borough's legal counsel, the Borough has acted in a prudent manner and is not liable for losses that may arise from the administration of the plan.

Note 14: ACCRUED SICK AND VACATION BENEFITS

Borough employees are permitted to accrue six (6) sick days per year which may be accumulated from year to year with a 25 day limitation. If the employee was hired prior to January 1, 1999, they are permitted to accumulate up to 36 days. Employees are not permitted to receive compensation for this accumulated time upon termination. Vacation is earned depending on length of service, with five (5) days permitted to be carried over to the following year provided notice is given thirty (30) days prior to the end of the year. Employees will be paid for this time, plus vacation earned in the current year, upon termination. Compensatory time will be paid upon termination only if the time was earned in the immediately preceding six months.

It is estimated that the current cost of such unpaid compensation would approximate \$3,356.02 in 2022 and \$3,073.46 in 2021. This amount is not reported either as an expenditure or liability. Effective January 1, 2002 the State of New Jersey is allowing municipalities to accrue a compensated absences liability. The Borough has elected not to accrue this liability as of December 31, 2022; but, instead is accounting for the expense on a pay-as-you-go basis.

Note 15: ECONOMIC DEPENDENCY

The Borough of Folsom is not economically dependent on any one business or industry as a major source of tax revenue for the Borough.

Note 16: CONTINGENT LIABILITIES

From time to time, the Borough is a defendant in legal proceedings relating to its operations as a municipality. In the best judgment of the Borough's management, the outcome of any present legal proceedings will not have an adverse material effect on the accompanying financial statements.

Note 17: RISK MANAGEMENT

The Borough is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

Property and Liability Insurance —The Borough is a member of the Atlantic County Joint Insurance Fund and the Municipal Excess Liability Fund which also includes other municipalities throughout the region. The Borough is obligated to remit insurance premiums into these funds for sufficient insurance coverage. There is an unknown contingent liability with the Atlantic County Municipal Joint Insurance Fund if there is a catastrophic insurance claim from any member of the fund. The Borough has a coverage limitation of \$100,000 under JIF and a coverage limitation of \$10,000,000 under MEL. There was no reduction in coverage and no claims in excess of coverage during 2022 or 2021. The Joint Insurance Fund issues its own financial report which may be obtained from the Atlantic County Joint Insurance Fund, PO Box 488, Marlton, NJ 08053

New Jersey Unemployment Compensation Insurance — The Borough has elected to fund its New Jersey Unemployment Compensation Insurance under the "Benefit Reimbursement Method". Under this plan, the Borough is required to reimburse the New Jersey Unemployment Trust Fund for benefits paid to its former employees and charged to its account with the State. The Borough is billed quarterly for amounts due to the State. The following is a summary of Borough contributions, employee contributions, reimbursements to the State for benefits and the ending balance of the Borough's trust fund for the current and prior two years:

Calendar	Borough	Employee	Interest	Amount	Ending
<u>Year</u>	Contributions	Contributions	<u>Earned</u>	Reimbursed	<u>Balance</u>
2022	0.00	1,213.84	0.00	0.00	38,172.16
2021	0.00	657.14	0.00	0.00	36,958.32
2020	0.00	2,883.90	334.68	0.00	36,301.18

Note 18: INTERFUND BALANCES

As of December 31, 2022, the following interfunds were included on the balance sheets of the various funds of the Borough of Folsom:

		Due <u>From</u>	Due <u>To</u>
Current Fund:			
Grant Fund	\$		274,374.79
General Capital Fund		209,000.00	
Grant Fund:			
Current Fund		274,374.79	
General Capital Fund			
Current Fund	_		209,000.00
	\$	483,374.79	483,374.79

The grant fund interfund was created as a result of funds expended in the grant fund but not yet received from the grantor. The Borough does not maintain a separate bank account for the Grant Fund.

Note 19: LENGTH OF SERVICE AWARDS PROGRAM

On August 9, 2001 Borough Council adopted an ordinance establishing the Length of Service Awards (LOSAP) Deferred Compensation Plan. This plan was approved by the voters of the Borough of Folsom by referendum at the general election in November of 2001. This plan is made available to all bona fide eligible volunteers who are performing qualified services which is defined as fire fighting and prevention services, emergency medical services and ambulance services pursuant to Section 457 of the Internal Revenue Code of 1986, as amended, except for provisions added by reason of the LOSAP as enacted into federal law in 1997. The establishment of this LOSAP also complies with New Jersey Public Law 1997, Chapter 388 and the LOSAP Document. Contributions by the Borough for qualified participants were \$0 for the 2022 and 2021 calendar years. The contributions are based on qualified service credits

earned in the previous calendar year. Effective January 1, 2012, the volunteer fire company was dissolved by the Borough and no additional contributions will be made to the LOSAP program.

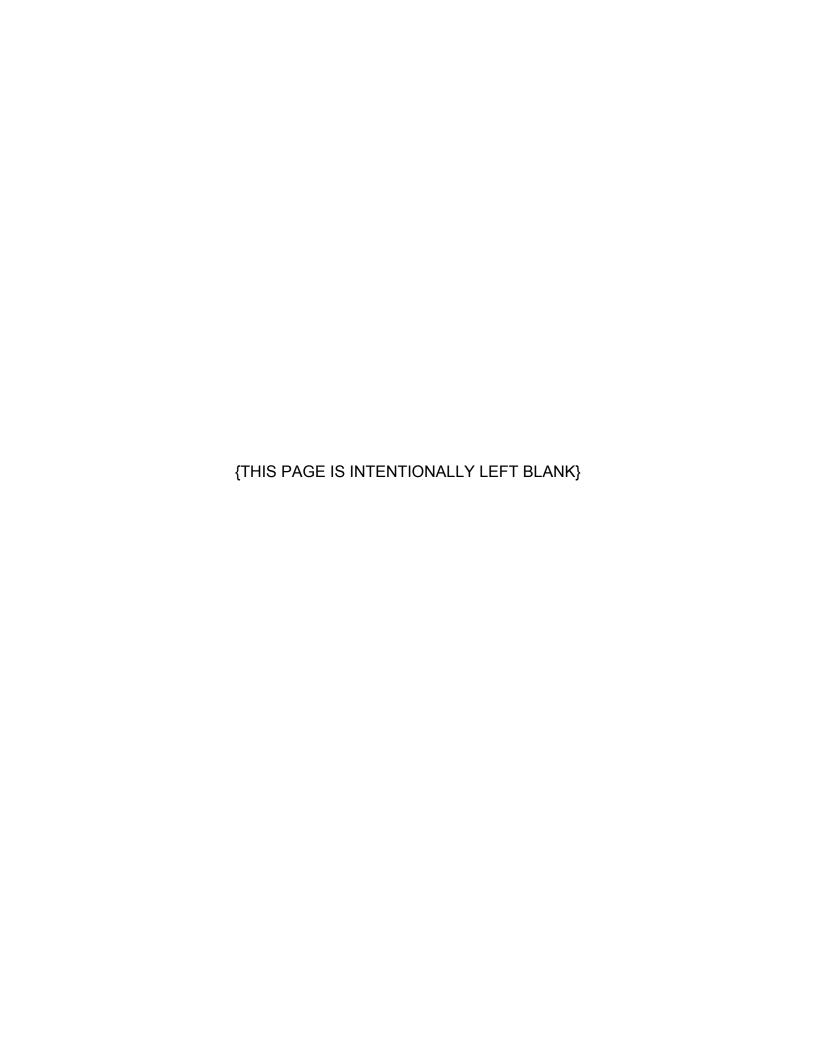
Note 20: SANITARY LANDFILL

The Borough owns a landfill that has not been open for several years. Although the Borough has complied with monitoring requirements, the landfill has not been permanently closed in accordance with the requirements of the Commissioner of the New Jersey Department of Environmental Protection, the Solid Waste Management Act, the Sanitary Landfill Closure and Contingency Fund Act, and the New Jersey Water Pollution Control Act. The Borough has been in communication with the Department of Environmental Protection to determine the specific requirements for this landfill. There is not sufficient information available to estimate the cost of closure or the required cost of post closure activity.

Note 21: SUBSEQUENT EVENTS

The Borough has evaluated subsequent events through April 28, 2023, the date which the financial statements were available to be issued and noted no issues for disclosure or adjustment.







CERTIFIED PUBLIC ACCOUNTANTS

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTER BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Mayor and
Members of the Borough Council
Borough of Folsom
County of Atlantic, New Jersey

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements – regulatory basis, as listed in the accompanying table of contents, of the Borough of Folsom, State of New Jersey, as of and for the year ended December 31, 2022, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated April 28, 2023, which was adverse due to being presented in accordance with the New Jersey Regulatory Basis of Accounting. Our report disclosed that, as described in Note 1 to the financial statements, the Borough of Folsom prepares its financial statements on a basis of accounting prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey (the "Division"), that demonstrates compliance with a modified accrual basis of accounting and the budget laws of the State of New Jersey.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the City's control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements but not for the purpose of expressing an opinion on the effectiveness of City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Harvey C. Cocozza, Jr.
Harvey C. Cocozza, Jr.
Certified Public Accountant
Registered Municipal Accountant
No. 551

April 28, 2023

AUDIT FINDINGS AND RESPONSES

NONE

STATUS OF PRIOR RECOMMENDATIONS

NONE

CURRENT FUND SCHEDULE OF CASH - TREASURER

	Curr	ent Fund
Balance December 31, 2021	\$	536,829.51
Increased by Receipts:		
Tax Collector	3,846,576.8	5
Revenue Accounts Receivable	192,410.2	9
Miscellaneous Revenue	30,790.4	5
State of New Jersey:		
Senior Citizen and Veterans Deductions	18,874.7	0
Marriage Licenses	150.0	0
Due from General Capital	14,000.0	0
Sale of Municipal Property	11,667.8	2
Reserve for JIF Safety Fees	2,211.5	8
Reserve for State Aid Payments	9,706.7	6
Federal and State Unappropriated Reserves	92,893.3	4
Federal and State Receivables	556,760.0	6
		<u> </u>
		4,776,041.85
		5,312,871.36
Decreased by Disbursements:		
Current Year Appropriation	928,865.6	7
Prior Year Appropriations	40,563.7	
County Taxes	958,850.6	
Local District School Taxes	2,053,852.5	
State of New Jersey:	,,	
Marriage Licenses	150.0	0
Due to General Capital	28,000.0	
Refund Tax Overpayments	821.3	
Reserve for JIF Safety Fees	864.3	
Federal and State Disbursements	417,789.5	
		4,429,757.81
Balance December 31, 2022	\$	883,113.55

CURRENT FUND SCHEDULE OF CURRENT CASH - COLLECTOR

Balance December 31, 2021	\$	-
Increased by Receipts:		
Prepaid Taxes	57,201.14	
Taxes Receivable	3,747,074.11	
Revenue Accounts Receivable	26,224.14	
Tax Title and Other Liens	16,077.46	
		3,846,576.85
		3,846,576.85
Payments to Treasurer		3,846,576.85
Balance December 31, 2022	\$	-

CURRENT FUND SCHEDULE OF TAXES RECEIVABLE AND ANALYSIS OF PROPERTY TAX LEV)

Balance	Dec. 31, 2022	(0.00)	(0.00)	58,178.84	58,178.84
	Cancelled	821.34	821.34	(3,066.03)	(2,244.69)
Transferred to Foreclosed	Property				
Transferred To Tax	Title Lien	•	-	7,678.66	7,678.66
Overpayments	Applied		•		
	2022	85,141.70	85,141.70	3,681,898.95	3,767,040.65
Collections by Cash	2021			41,170.64	41,170.64
Overpayments	Created		-		
0	Added Taxes	1,439.17	1,439.17	6,232.03	7,671.20
Current	Year Levy		-	3,779,629.03	84,523.87 3,779,629.03
Balance	Dec. 31, 2021	84,523.87	84,523.87		84,523.87
		↔		l	↔
	Year	2021		2022	

Cash Receipts	Senior Citizens and Veterans	
3,747,074.11	19,966.54	3,767,040.65

3,779,629.03 6,232.03 3,785,861.06	846,073.56	60,907.61 41,637.03	9,200 <u>.</u> 28 1,579.58	959,398.06	2,077,289.00	742,835.81 6,358.19 749,194.00	3,785,861.06
Analysis of Current Year Tax Levy Tax Yield: General Property Tax Added Taxes (54:4-63.1 et. Seq.)	Tax Levy: General County Taxes	County Library Taxes County Health Taxes	County Open Space Taxes County Added and Omitted Taxes	Total County Taxes	Local School District Tax	Local Tax for Municipal Purposes Add: Additional Tax Levied	

CURRENT FUND SCHEDULE OF TAX TITLE AND OTHER LIENS

Balance December 31, 2021		\$	45,622.56
Increased by: Transfers from Taxes Receivable Interest and Costs Accrued by Sale of July 11, 2022	7,678.66		
<u>-</u>		· 	7,678.66
Decreased by:			53,301.22
Collections	16,077.46	•	
			16,077.46
Balance December 31, 2022		\$	37,223.76

CURRENT FUND SCHEDULE OF REVENUE ACCOUNTS RECEIVABLE

Balance	Dec. 31, 2022						
ed by	ובפסחופו		6,328.29	180,031.00		6,051.00	192,410.29
Collected by	CONGCIO	26,224.14					26,224.14
Accrued	111 2022	26,224.14	6,328.29	180,031.00		6,051.00	218,634.43
Balance	Dec. 31, 2021	₩					٠ - -
		Interest and Costs on Taxes	Interest Earned on Investments and Deposits	Energy Receipts Tax	Consolidated Municipal Property	Tax Relief Act	

CURRENT FUND SCHEDULE OF APPROPRIATION RESERVES - PRIOR YEAR

			Balance			
		Balance	After	Paid or	Balance	Over-
		Dec. 31, 2021	Transfers	Charged	Lapsed	Expended
OPERATIONS WITHIN "CAPS"						
GENERAL GOVERNMENT						
Municipal Clerk						
Salaries and Wages	\$	708.36	708.36	295.38	412.98	
Other Expenses	Ψ	2,548.30	2,548.30	295.74	2,322.56	
Financial Administration		2,340.30	2,340.30	223.14	2,322.30	
Other Expenses		1,990.98	1,990.98	149.00	1,841.98	
Collection of Taxes		1,990.90	1,990.90	149.00	1,041.90	
		4 007 04	4 007 04	040.74	054.00	
Other Expenses		1,267.34	1,267.34	612.71	654.63	
Legal Services and Costs		1 001 10	4 004 40	4 475 00	00.10	
Other Expenses		1,264.16	1,264.16	1,175.00	89.16	
STREETS AND ROADS						
Streets and Road Maintenance						
Salaries and Wages		8,270.08	8,270.08	208.32	8,061.76	
Other Expenses		12,153.08	12,153.08	10,971.46	1,181.62	
Building and Grounds						
Other Expenses		8,383.13	8,383.13	5,424.49	2,958.64	
Solid Waste Collection		-,	-,	-,	,	
Other Expenses		8,829.39	8,829.39	6.377.42	2,451.97	
Solid Waste Deposal Costs		14,490.95	14,490.95	6,241.43	8,249.52	
RECREATION AND EDUCATION						
Recreation Services and Programs						
Other Expenses		2.792.90	2.792.90	1,500.00	1.292.90	
		2,792.90	2,792.90	1,500.00	1,292.90	
Parks Commission		0.500.00	0.500.00	0.000.00	F40.07	
Other Expenses		3,500.00	3,500.00	2,986.03	513.97	
UTILITIES						
Electricity & Natural Gas		8,887.49	8,887.49	3,165.86	5,721.63	
Petroleum Products		2,845.25	2,845.25	1,174.07	1,671.18	
STATUTORY EXPENDITURES:						
Unemployment Compensation		500.00	500.00	56.85	443.15	
All Other Accounts - No Change		27,442.87	27,442.87	<u> </u>	27,442.87	
	\$	105,874.28	105,874.28	40,563.76	65,310.52	

CURRENT FUND SCHEDULE OF LOCAL DISTRICT SCHOOL TAX

Balance December 31, 2021 School Tax Payable School Tax Deferred	\$	63,314.73 951,902.00	
School Tax Deletted		931,902.00	1,015,216.73
Increased by: Levy - School Year July 1, 2021 to June 30, 2022		_	2,077,269.00
			3,092,485.73
Decreased by: Payments		_	2,053,852.50
Balance December 31, 2022 School Tax Payable		-	
School Tax Deferred	_	1,038,633.23	1,038,633.23
Current Year Liability for Local School District School Tax: Tax Paid Tax Payable Ending		_	2,053,852.50
			2,053,852.50
Less: Tax Payable Beginning		<u> </u>	63,314.73
Amount Charged to Current Year Operations	\$	=	1,990,537.77

CURRENT FUND SCHEDULE OF FEDERAL AND STATE GRANTS RECEIVABLE

Purpose	Balance Dec. 31, 2021	Transferred From 2022 Revenues	Received	Cancelled	Balance Dec. 31, 2022
FEDERAL GRANTS:					
\$ Community Development Block Grant USRDA Boom Lift Grant	44,557.58 17,000.00	•	43,824.00		733.58 17,000.00
Total Federal	61,557.58		43,824.00		17,733.58
STATE GRANTS: NJ Transportation Trust Fund Authority - 2022 NJ Transportation Trust Fund Authority - 2021 NJ Transportation Alternative Clean Communities Recycling Tonnage Grant Local Recreation Improvement Grant Sustainable Jersey	285,000.00 414,000.00 - -	285,000.00 - 6,517.18 2,742.27 40,000.00 5,000.00	213,750.00 285,000.00 6,517.18 2,742.27 2,500.00	-(414,000.00)	71,250.00
Total State	00.000,669	339,259.45	510,509.45	(414,000.00)	113,750.00
LOCAL GRANTS: Municipal Alliance Program	4,767.34	4,767.34	2,426.61	(2,340.73)	4,767.34
Total Local	4,767.34	4,767.34	2,426.61	(2,340.73)	4,767.34
φ"	765,324.92	344,026.79	556,760.06	(416,340.73)	136,250.92
	Unappr	Cash Unappropriated Reserves	556,760.06		

See Accompanying Auditor's Report

See Accompanying Auditor's Report

CURRENT FUND SCHEDULE OF APPROPRIATED RESERVES FOR FEDERAL AND STATE GRANTS

	Balance Decer	December 31, 2021					
	Appropriated	Reserve for Encumbrances	2022 Appropriations	Disbursed	Encumbrances	Cancelled	Balance Dec. 31, 2022
FEDERAL GRANTS:	e						
Community Development Block Grant	733.58			•			733.58
USKDA Boom Lift Grant CLFP/ARP Grant		17,000.00	70,000.00	41,870.96	17,000.00 25,837.15		2,291.89
Total Federal	733.58	17,000.00	70,000.00	41,870.96	42,837.15		3,025.47
STATE GRANTS:							
Recycling Tonnage Grant	2,695.22	2,873.92	2,742.27	8,311.41			' '
Clean Communities	6,465.20		6,517.18	9,520.31			3,462.07
NJ Transportation Trust Fund Authority Act - 2022	1		285,000.00	69,776.00	215,224.00	•	
NJ Transportation Trust Fund Authority Act - 2021	6,100.00	278,900.00		285,000.00	•		•
NJ Transportation Alternative	414,000.00					(414,000.00)	
Sustainable Jersey Grant	1.63		2,000.00	•			5,001.63
Local Recreation Improvement Grant	•		40,000.00		40,000.00		•
Total State	429,262.05	281,773.92	339,259.45	372,607.72	255,224.00	(414,000.00)	8,463.70
LOCAL GRANTS:							
Atlantic County Drug Alliance-County	5,434.52		5,959.18	3,310.83		(2,723.69)	5,359.18
Total Local	5,434.52		5,959.18	3,310.83		(2,723.69)	5,359.18
	\$ 435,430.15	298,773.92	415,218.63	417,789.51	298,061.15	(416,723.69)	16,848.35

See Accompanying Auditor's Report

CURRENT FUND SCHEDULE OF FEDERAL AND STATE GRANTS - UNAPPROPRIATED RESERVES

Balance Dec. 31, 2022	95,716.21	3.34 95,716.21
Received	92,893.34	92,893.34
Transferred To 2022 Approproriations	90,070.47	90,070.47
Balance Dec. 31, 2021	92,893.34	92,893.34
'	↔	l ∥ ∽
Purpose	STATE GRANTS: American Rescue Plan	Total State

TRUST FUND SCHEDULE OF CASH - TREASURER

		Animal C	Control	Oth	er
Balance December 31, 2021	\$		1,212.85		205,370.14
Increased By: State Dog License Fees Municipal Dog License Fees Cat License Fees Unemployment Claims Escrow Deposits Community Events Tax Title Lien Redemption Payroll and Deductions	_	117.00 577.00 198.00		1,213.84 15,082.32 2,190.00 52,937.20 347,100.84	
			892.00	-	430,024.20
			2,104.85		635,394.34
Decreased By: Paid to State of NJ Dog Fund Expenditures Escrow Payments Small Cities Payments Tax Title Lien Premiums Tax Title Lien Redemptions Payroll and Deductions Storm Recovery Trust Community Events	_	117.00 1,177.45		12,533.54 14,628.68 17,000.00 35,527.01 347,098.85 11,710.16 1,827.26	
			1,294.45	-	440,325.50
Balance December 31, 2022		_	810.40	=	195,068.84
Analysis of December 31, 2022 Balance Payroll Deductions Unemployment Trust Developer's Escrow Tax Title Lien Redemption Small Cities Revolving Loan Trust				_	3.92 38,172.16 60,696.96 43,210.19 52,985.61
	\$			=	195,068.84

TRUST FUND SCHEDULE OF RESERVE FOR ANIMAL CONTROL FUND EXPENDITURES

Balance December 31, 2021	\$		1,212.85
Increased by: Dog License Fees Collected Cat License Fees Collected	_	577.00 198.00	775.00
		_	775.00
			1,987.85
Decreased by:			
Expenditures under N.J.S.A. 4:19-15.11: Cash		1,177.45	
			1,177.45
Balance December 31, 2022	\$	=	810.40
License Fees Collected			
	<u>Year</u>	<u>Amount</u>	
	2021	641.60	
	2020	756.80	
		1,398.40	

TRUST FUND SCHEDULE OF AMOUNT DUE TO/(FROM) STATE OF NEW JERSEY ANIMAL CONTROL FUND

Balance December 31, 2021	\$	-
Increased By:		
Collected in 2021		
State License Fees	65.00	
Pilot Clinic Fund Fees	13.00	
Animal Population Control Fees	39.00	
		117.00
		117.00
Decreased By:		
Payments	-	117.00
Balance December 31, 2022	\$	

See Accompanying Auditor's Report

TRUST - OTHER FUNDS SCHEDULE OF MISCELLANEOUS RESERVES FOR THE YEAR ENDED DECEMBER 31, 2022

		Increased by	d by	Decreased by	l by	
Reserve	Balance Dec. 31, 2021	Receipts	Other	Disbursements	Other	Balance Dec. 31, 2022
Unemployment Compensation Trust	\$ 36,958.32	1,213.84				38,172.16
Developers Escrow	51,152.98	15,082.32		12,533.54		53,701.76
Tax Title Lien Premiums	31,300.00	11,500.00		17,000.00		25,800.00
Tax Title Lien Redemptions	•	52,937.20		35,527.01		17,410.19
Payroll Deductions	1.93	347,100.84		347,098.85		3.92
Small Cities Revolving Loan Trust	67,614.29			14,628.68		52,985.61
Storm Recovery Trust	17,901.00			11,710.16		6,190.84
Community Garden	106.62	•				106.62
Community Events	335.00	2,190.00		1,827.26		697.74
	\$ 205,370.14	430,024.20	1	440,325.50	1	195,068.84

GENERAL CAPITAL FUND SCHEDULE OF CASH - TREASURER

Balance December 31, 2021		\$	2,334.56
Increased by: Current Operating Budget Appropriations: Due from Current	28,000.00		
Bonds and Notes Authorized But Not Issued	36,570.00	_	69,570.00
Decreased by:			71,904.56
Improvement Authorizations	57,099.51		
Due to Current Fund	14,000.00		
		_	71,099.51
Balance December 31, 2022		\$	805.05

GENERAL CAPITAL FUND ANALYSIS OF CASH

		Balance	Re	Receipts	Disbursements	ements	Transfers	sfers	Balance
	ı	Dec. 31, 2021	Budget Appropriation	Miscellaneous	Improvement Authorizations	Miscellaneous	From	To	Dec. 31, 2022
Fund Balance Capital Improvement Fund Contracts Payable Due to Current Fund	↔	17,479.47 12,090.49 84,350.00 195,000.00	5,000.00	28,000.00		- 14,000.00	84,350.00	31,850.00	17,479.47 17,090.49 31,850.00 209,000.00
Improvement Authorizations: 8-2012 Various General Improvements 6-2020 Equipment and Roadway Improvements 10-2021 LED Sign 13-2021 Tow Behind Boom Lift		(15,152.32) (304,455.78) 4,972.70 8,050.00		36,570.00	28,199.51 28,900.00		4,900.00	28,500.00 28,900.00 26,950.00	(15,152.32) (272,485.29) 4,972.70 8,050.00
	₩	2,334.56	5,000.00	64,570.00	57,099.51	14,000.00	116,200.00	116,200.00	805.05

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GENERAL CAPITAL FUND DEFERRED CHARGES TO FUTURE TAXATION - FUNDED

Balance December 31, 2021	\$ 150,684.00
Decreased by: 2021 Budget Appropriation to Pay Bonds:	
Municipal Bonds	 27,361.00
Balance December 31, 2022	\$ 123,323.00

GENERAL CAPITAL FUND SCHEDULE OF DEFERRED CHARGES TO FUTURE TAXATION - UNFUNDED

	Unexpended Improvement Authorizations	126,944.71	126,944.71
Analysis of Balance	Expenditures	15,152.32 272,485.29	287,637.61
	Bond Anticipation Notes		
	Balance Dec. 31, 2022	15,152.32 399,430.00	414,582.32
	Cancelled Authorization	, ,	
	Raised in 2022 Budget	36,570.00	36,570.00
	2022 Authorizations	,	
	Balance Dec. 31, 2021	15,152.32 436,000.00	451,152.32
		l	↔
	Improvement Description	Various General Improvements Equipment and Roadway Improvements	
	# Ord	8-2012 6-2020	

GENERAL CAPITAL FUND SCHEDULE OF CAPITAL IMPROVEMENT FUND

Balance December 31, 2021	\$ 12,090.49
Increased by: Budget Appropriation	5,000.00
Decreased by: Appropriated to Finance Improvement Authorization	-
Balance December 31, 2022	\$ 17,090.49

See Accompanying Auditor's Report

GENERAL CAPITAL FUND SCHEDULE OF IMPROVEMENT AUTHORIZATIONS

cembe						Authoriz	zations					
Drd. Balance December 31, 2021 Other					•		Deferred Charges to					
Improvement Description Date Amount Funded Unfunded Funding		Ord.		Balance Decer	mber 31, 2021	Other	Future	Paid or			Balance December 31, 202;	ver 31, 2022
Equipment and Roadway Improvements 6/9/20 459,000 \$ LED Sign 7/1/3/21 35,000 4,972.70 Tow Behind Boom Lift 9/14/21 35,000 8,005.00	Improvement Description	Date	Amount	Funded	Unfunded	Funding	Taxation	Charged	Encumpered	Cancelled	Funded	Unfunded
Equipment and Roadway Improvements 6/9/20 459,000 \$ LED Sign 7/13/21 35,000 4,972.70 Tow Behind Boom Lift 9/14/21 35,000 8,050.00												
LED Sign 7/13/21 35,000 4,972,70 Tow Behind Boom Lift 9/14/21 35,000 8/13/07 1	Equipment and Roadway Improvements	6/9/20	459,000 \$		131,544.22			(300.49)	4,900.00			126,944.71
Tow Behind Boom Lift 9/14/21 35,000 8,050.00	LED Sign	7/13/21	35,000	4,972.70							4,972.70	
` -	Tow Behind Boom Lift	9/14/21	35,000	8,050.00				(26,950.00)	26,950.00		8,050.00	
			. φ	13,022.70	131,544.22			(27,250.49)	31,850.00		13,022.70	126,944.71

GENERAL CAPITAL FUND SCHEDULE OF GENERAL SERIAL BONDS PAYABLE

Balance Dec. 31, 2022									123,323.00	123,323.00
Decreased									27,361.00	27,361.00
Increased										
Balance Dec 31, 2021									150,684.00	150,684.00
Interest Rate		₩							2.00%	↔
of Bonds ding 31, 2022 Amount		14,195	14,550	14,914	15,287	15,669	16,061	16,461	16,186	
Maturities of Bonds Outstanding December 31, 2022		1/18/23	7/18/23	1/18/24	7/18/24	1/18/25	7/18/25	1/18/26	7/18/26	
Amount of Original Issue		534,000								
Date of		7/18/96								
Purnose	Acquisition of Land, Renovations, and	Addition to Borough Hall								

15,152.32 399,430.00

> 36,570.00 36,570.00

414,582.32

Balance Dec. 31, 2022

Paid Through Budget

> Cancelled Authorization

Debt Issued

2022 Authorizations

Balance Dec. 31, 2021 15,152.32 436,000.00

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Various General Improvements Equipment & Road Improvements

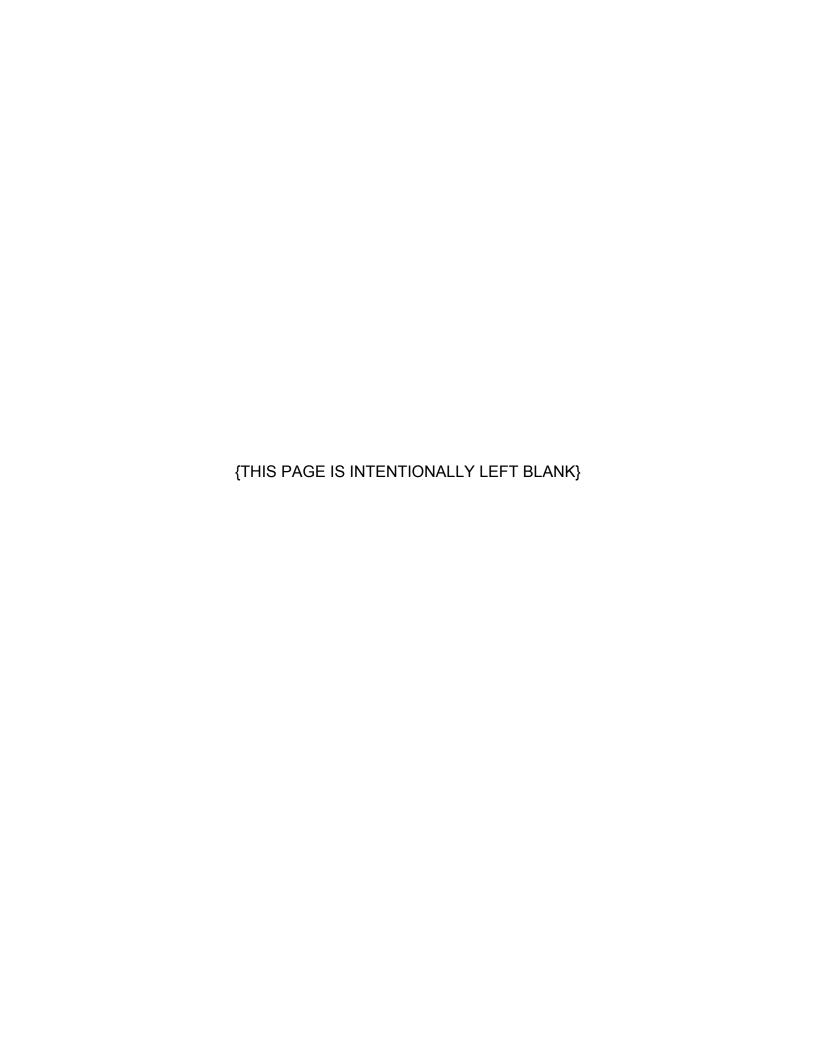
8-2012 6-2020

Improvement Description

Ordinance Number 451,152.32

GENERAL CAPITAL FUND SCHEDULE OF BOND AND NOTES AUTHORIZED BUT NOT ISSUED

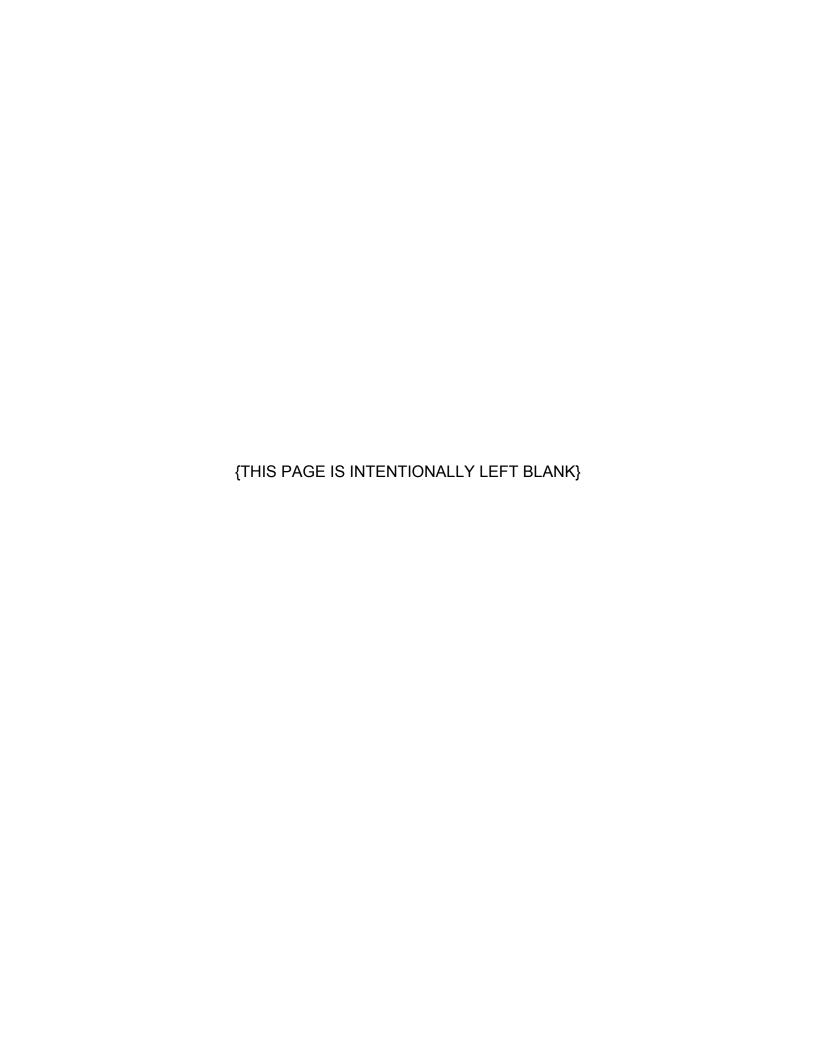
See Accompanying Auditor's Report



BOROUGH OF FOLSOM

PART II

YEAR ENDED DECEMBER 31, 2022



GENERAL COMMENTS

Contracts and Agreements Required to be Advertised for N.J.S. 40A:11-4

N.J.S. 40A:11-4 states "Every contract or agreement, for the performance of any work or the furnishing or hiring of any materials or supplies, the cost of the contract price whereof is to be paid with or out of public funds not included within the terms of Section 3 of this act, shall be made or awarded only after public advertising for bids and bidding therefore, except as provided otherwise in this act or specifically by any other law. No work, materials or supplies shall be undertaken, acquired or furnished for a sum exceeding in the aggregate \$17,500, except by contract or agreement". Effective July 1, 2020, the bid threshold was increased to \$44,000 for municipalities with a Qualified Purchasing Agent. The Borough Council appointed a Qualified Purchasing Agent and adopted a resolution to increase the bid threshold to \$44,000.

The governing body of the municipality has the responsibility of determining whether the expenditures of any category will exceed \$40,000 within the fiscal year. Where question arises as to whether any contract or agreement might result in violation of the statute, the Borough Counsel's opinion should be sought before a commitment is made.

The minutes indicated no bids were awarded in 2022.

The minutes indicate resolutions were adopted and advertised authorizing the awarding of contracts or agreements for "Professional Services" per N.J.S. 40A:11-5.

Inasmuch as the system of records did not provide for an accumulation of payments for categories for the performance of any work or hiring of any materials or supplies, the results of such an accumulation could not reasonably be ascertained. Disbursements were reviewed, however, to determine whether any clear cut violations existed.

My examination of expenditures did not reveal individual payments, contracts or agreements in excess of \$44,000 "for the performance of any work or hiring of any materials or supplies", other than those where bids had been previously sought by public advertisement or where a resolution had been previously adopted under the provisions of N.J.S. 40A:11-6.

Collection of Interest on Delinquent Taxes and Assessments

The statute provides the method for authorizing interest and the maximum rates to be charged for the nonpayment of taxes or assessments on or before the date when they become delinquent.

The governing body on January 4, 2022 adopted the following resolution authorizing interest to be charged on delinquent taxes:

WHEREAS, NJSA 54:5-67 permits the governing body of each municipality to fix the rate of interest to be charged for nonpayment of taxes or assessments subject to any abatement or discount for the payment of taxes as provided by law.

NOW, THEREFORE BE IT RESOLVED, by the Mayor and Council of the Borough of Folsom, County of Atlantic and State of New Jersey, as follows:

The Tax Collector is hereby authorized and directed to charge eight percent (8%) per annum on the first \$1,500 of taxes becoming delinquent as due date and eighteen percent (18%) per annum on any amount of taxes in excess of \$1,500 becoming delinquent after the due date and if a delinquency is in excess of \$10,000 and remains in arrears beyond December 31st, an additional penalty of six percent (6%) shall be charged against the delinquency.

There will be a ten (10) day grace period of quarterly tax payments made by cash, check, or money order. If payments are not received within the grace period, interest is then calculated from the date when the payment was originally due, until the date of actual payment.

Delinquent Taxes and Tax Title Liens

The last tax sale was held on July 11, 2022 and was complete. There were no properties in bankruptcy as of December 31, 2021.

The following comparison is made of the number of the tax title liens receivable on December 31 of the last three years:

<u>Year</u>	Number of Liens
2022	22
2021	25
2020	23

Verification of Delinquent Taxes and Other Charges

A test verification of delinquent charges and current payments was made in accordance with the regulation of the Division of Local Government Services, including the mailing of verification notices as follows:

<u>Type</u>	<u>Number Mailed</u>
Payment of 2022 and 2023 Taxes	5
Delinquent Taxes	6
Tax Title Liens	3

Comparison of Tax Levies and Collections Currently

A study of this tabulation could indicate a possible trend in future tax levies. A decrease in the percentage of current collection could be an indication of a probable increase in future tax levies.

	 C	Currently	
		Cash	Percent of
<u>Year</u>	Tax Levy	Collections	<u>Collections</u>
2022	\$ 3,785,861.06	3,723,069.59	98.34%
2021	3,749,101.50	3,656,497.40	97.53%
2020	3,650,220.59	3,563,651.55	97.63%
2019	3,522,128.88	3,385,748.93	96.13%
2018	3,483,278.41	3,363,151.28	96.55%

Comparative Schedule of Tax Rate Information

	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Tax Rate	2.163	2.145	2.087	2.006	2.004
Apportionment of Tax Rate:					
Municipal	0.425	0.415	0.404	0.384	0.384
County	0.548	0.568	0.539	0.531	0.540
Local School	1.190	1.162	1.144	1.091	1.080
Assessed Valuation	174,740,100	174,601,400	174,433,700	174,454,600	173,365,600

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Delinquent Taxes and Tax Title Liens

This tabulation includes a comparison, expressed in percentage, of the total of delinquent taxes and tax title liens, in relation to the tax levies of the last five years.

	Amount of Tax Title	Amount of Delinquent	Total	Percentage Of Tax
<u>Year</u>	Liens	Taxes	Delinquent	Levy
2022	\$ 37,223.76	58,178.84	95,402.60	2.52%
2021	45,622.56	84,523.87	130,146.43	3.47%
2020	37,804.87	75,806.91	113,611.78	3.11%
2019	30,979.12	117,919.11	148,898.23	4.23%
2018	20,795.33	106,109.16	126,904.49	3.64%

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RECOMMENDATIONS

NONE

The problems and weaknesses noted in my review were not of such magnitude that they would affect my ability to express an opinion on the financial statements taken as a whole.

Should any questions arise as to my comments or recommendations, or should you desire assistance in implementing my recommendations, please do not hesitate to call me.

Very truly yours,

FORD, SCOTT & ASSOCIATES, L.L.C. CERTIFIED PUBLIC ACCOUNTANTS

Harvey C. Cocozza, Jr.
Harvey C. Cocozza, Jr.
Certified Public Accountant
Registered Municipal Accountant
No. 551

April 28, 2023